

# Local Market Update – February 2023

A Research Tool Provided by Central Virginia Regional MLS.



## Louisa County

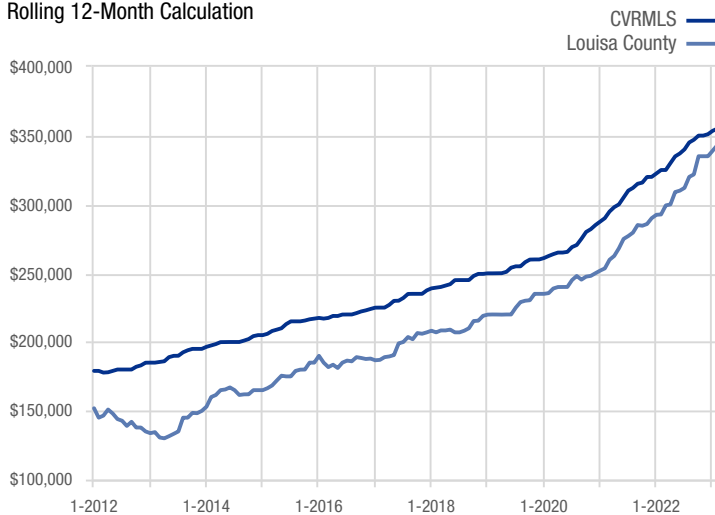
Single Family	February			Year to Date		
Key Metrics	2022	2023	% Change	Thru 2-2022	Thru 2-2023	% Change
New Listings	34	32	- 5.9%	53	55	+ 3.8%
Pending Sales	30	27	- 10.0%	51	51	0.0%
Closed Sales	16	20	+ 25.0%	40	32	- 20.0%
Days on Market Until Sale	42	44	+ 4.8%	36	45	+ 25.0%
Median Sales Price*	\$296,500	<b>\$349,900</b>	+ 18.0%	\$299,975	<b>\$341,500</b>	+ 13.8%
Average Sales Price*	\$314,443	<b>\$479,508</b>	+ 52.5%	\$342,388	<b>\$431,153</b>	+ 25.9%
Percent of Original List Price Received*	99.8%	<b>98.3%</b>	- 1.5%	98.8%	<b>97.7%</b>	- 1.1%
Inventory of Homes for Sale	26	60	+ 130.8%	—	—	—
Months Supply of Inventory	0.9	2.4	+ 166.7%	—	—	—

Condo/Town	February			Year to Date		
Key Metrics	2022	2023	% Change	Thru 2-2022	Thru 2-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

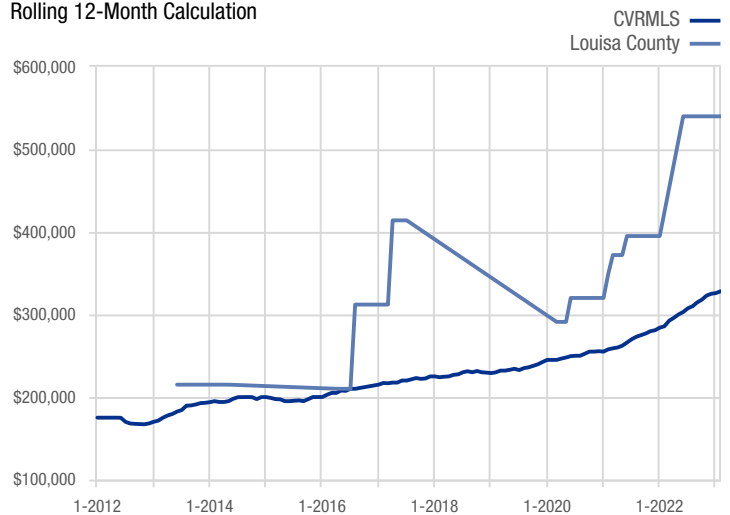
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.