

Local Market Update – March 2023

A Research Tool Provided by Central Virginia Regional MLS.



Brunswick County

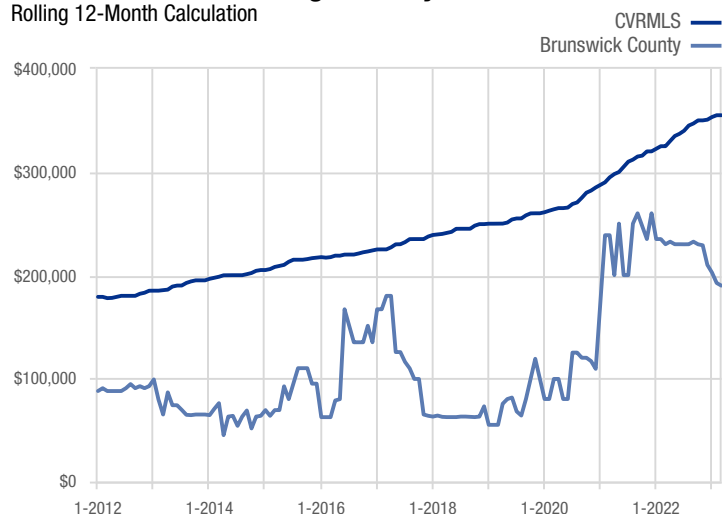
Single Family	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	2	5	+ 150.0%	5	8	+ 60.0%
Pending Sales	1	5	+ 400.0%	6	9	+ 50.0%
Closed Sales	3	2	- 33.3%	8	6	- 25.0%
Days on Market Until Sale	34	77	+ 126.5%	42	42	0.0%
Median Sales Price*	\$160,000	\$80,500	- 49.7%	\$195,000	\$103,300	- 47.0%
Average Sales Price*	\$209,667	\$80,500	- 61.6%	\$216,375	\$130,267	- 39.8%
Percent of Original List Price Received*	90.5%	79.2%	- 12.5%	93.3%	97.6%	+ 4.6%
Inventory of Homes for Sale	3	5	+ 66.7%	—	—	—
Months Supply of Inventory	1.4	1.9	+ 35.7%	—	—	—

Condo/Town	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

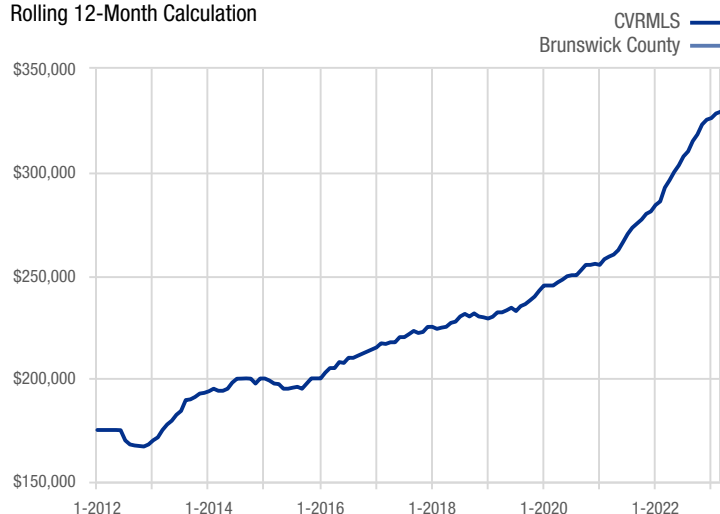
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.