

Local Market Update – March 2023

A Research Tool Provided by Central Virginia Regional MLS.



Charlotte County

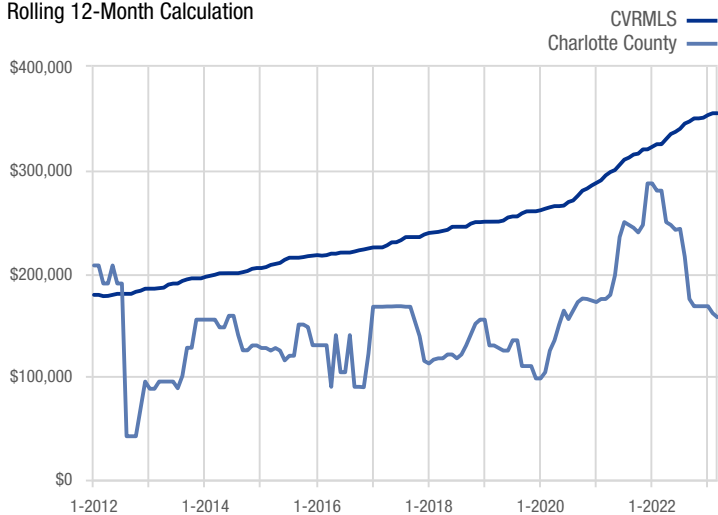
Single Family	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	5	1	- 80.0%	7	4	- 42.9%
Pending Sales	1	1	0.0%	1	2	+ 100.0%
Closed Sales	0	1	—	3	1	- 66.7%
Days on Market Until Sale	—	83	—	18	83	+ 361.1%
Median Sales Price*	—	\$157,400	—	\$168,000	\$157,400	- 6.3%
Average Sales Price*	—	\$157,400	—	\$202,667	\$157,400	- 22.3%
Percent of Original List Price Received*	—	92.6%	—	98.5%	92.6%	- 6.0%
Inventory of Homes for Sale	6	3	- 50.0%	—	—	—
Months Supply of Inventory	3.0	1.6	- 46.7%	—	—	—

Condo/Town	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

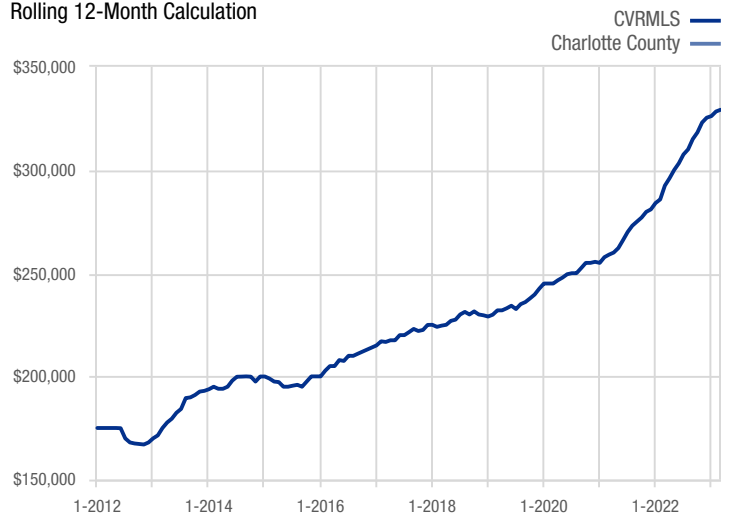
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.