

Local Market Update – April 2023

A Research Tool Provided by Central Virginia Regional MLS.



Brunswick County

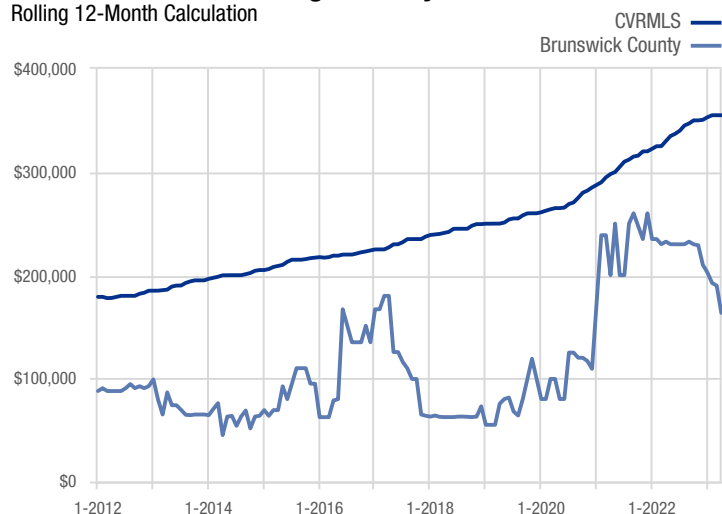
Single Family	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	1	3	+ 200.0%	6	11	+ 83.3%
Pending Sales	0	2	—	6	10	+ 66.7%
Closed Sales	2	4	+ 100.0%	10	10	0.0%
Days on Market Until Sale	3	85	+ 2,733.3%	38	59	+ 55.3%
Median Sales Price*	\$120,000	\$92,433	- 23.0%	\$160,000	\$99,933	- 37.5%
Average Sales Price*	\$120,000	\$90,716	- 24.4%	\$205,667	\$114,447	- 44.4%
Percent of Original List Price Received*	100.0%	95.8%	- 4.2%	94.0%	96.8%	+ 3.0%
Inventory of Homes for Sale	4	6	+ 50.0%	—	—	—
Months Supply of Inventory	1.8	2.4	+ 33.3%	—	—	—

Condo/Town	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

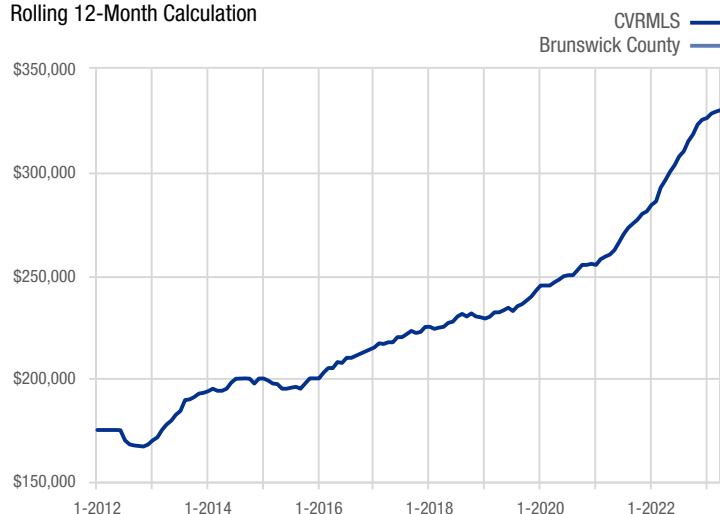
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.