

# Local Market Update – April 2023

A Research Tool Provided by Central Virginia Regional MLS.



## Lunenburg County

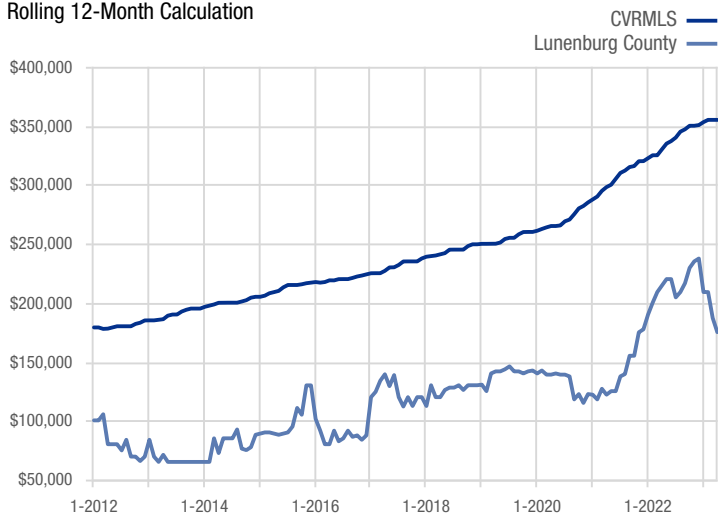
Single Family	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	7	3	- 57.1%	18	20	+ 11.1%
Pending Sales	4	5	+ 25.0%	18	21	+ 16.7%
Closed Sales	3	8	+ 166.7%	15	13	- 13.3%
Days on Market Until Sale	50	7	- 86.0%	67	33	- 50.7%
Median Sales Price*	\$293,000	<b>\$87,450</b>	- 70.2%	\$222,000	<b>\$100,000</b>	- 55.0%
Average Sales Price*	\$293,000	<b>\$141,533</b>	- 51.7%	\$219,764	<b>\$134,905</b>	- 38.6%
Percent of Original List Price Received*	88.1%	<b>143.8%</b>	+ 63.2%	95.9%	<b>121.2%</b>	+ 26.4%
Inventory of Homes for Sale	8	5	- 37.5%	—	—	—
Months Supply of Inventory	2.2	1.5	- 31.8%	—	—	—

Condo/Town	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

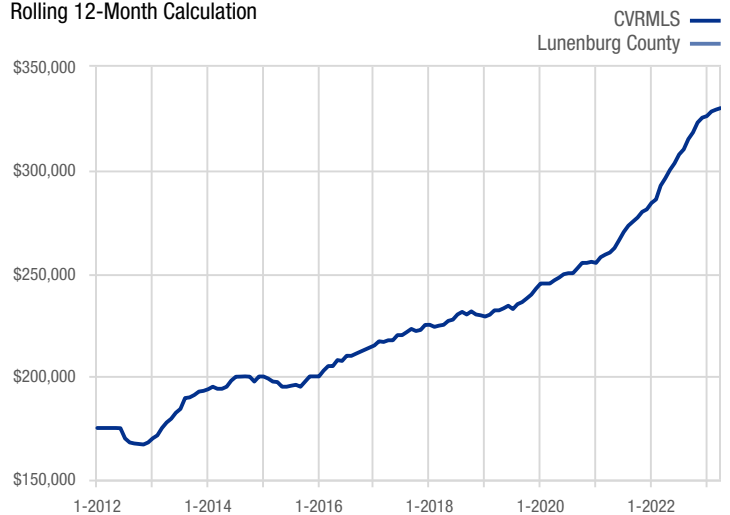
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.