

Local Market Update – July 2023

A Research Tool Provided by Central Virginia Regional MLS.



Brunswick County

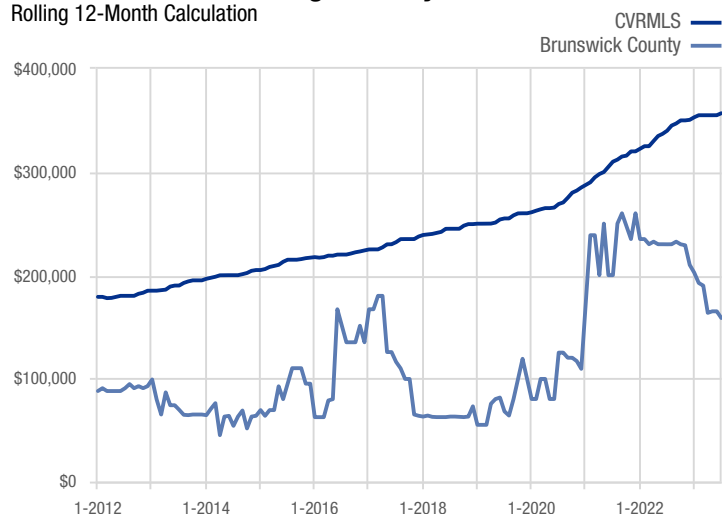
Single Family	July			Year to Date		
Key Metrics	2022	2023	% Change	Thru 7-2022	Thru 7-2023	% Change
New Listings	2	4	+ 100.0%	14	19	+ 35.7%
Pending Sales	1	4	+ 300.0%	13	16	+ 23.1%
Closed Sales	2	0	- 100.0%	15	12	- 20.0%
Days on Market Until Sale	27	—	—	31	57	+ 83.9%
Median Sales Price*	\$231,950	—	—	\$199,950	\$103,300	- 48.3%
Average Sales Price*	\$231,950	—	—	\$213,350	\$131,456	- 38.4%
Percent of Original List Price Received*	98.9%	—	—	95.6%	97.2%	+ 1.7%
Inventory of Homes for Sale	3	6	+ 100.0%	—	—	—
Months Supply of Inventory	1.4	2.5	+ 78.6%	—	—	—

Condo/Town	July			Year to Date		
Key Metrics	2022	2023	% Change	Thru 7-2022	Thru 7-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

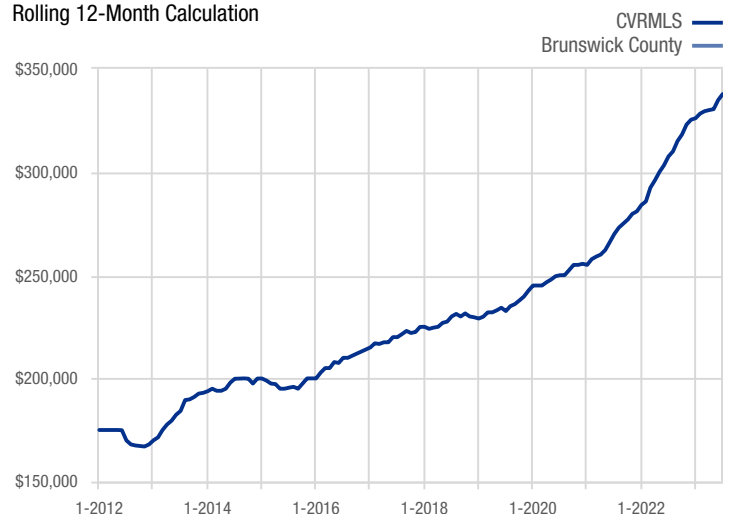
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.