

# Local Market Update – July 2023

A Research Tool Provided by Central Virginia Regional MLS.



## Charlotte County

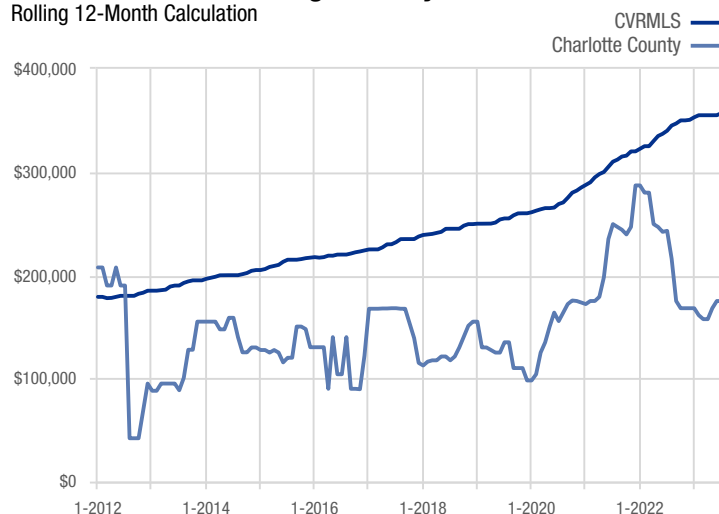
Single Family	July			Year to Date		
	2022	2023	% Change	Thru 7-2022	Thru 7-2023	% Change
New Listings	2	1	- 50.0%	19	12	- 36.8%
Pending Sales	2	0	- 100.0%	10	9	- 10.0%
Closed Sales	2	2	0.0%	10	8	- 20.0%
Days on Market Until Sale	20	17	- 15.0%	18	34	+ 88.9%
Median Sales Price*	\$554,950	<b>\$229,350</b>	- 58.7%	\$161,250	<b>\$201,600</b>	+ 25.0%
Average Sales Price*	\$554,950	<b>\$229,350</b>	- 58.7%	\$250,940	<b>\$211,325</b>	- 15.8%
Percent of Original List Price Received*	99.4%	<b>113.4%</b>	+ 14.1%	101.1%	<b>96.5%</b>	- 4.5%
Inventory of Homes for Sale	6	3	- 50.0%	—	—	—
Months Supply of Inventory	2.8	1.6	- 42.9%	—	—	—

Condo/Town	July			Year to Date		
	2022	2023	% Change	Thru 7-2022	Thru 7-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

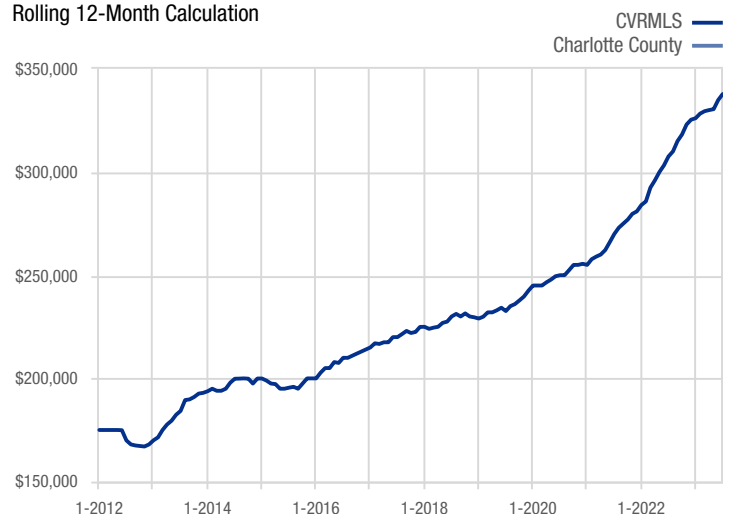
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.