Local Market Update – August 2023A Research Tool Provided by Central Virginia Regional MLS.

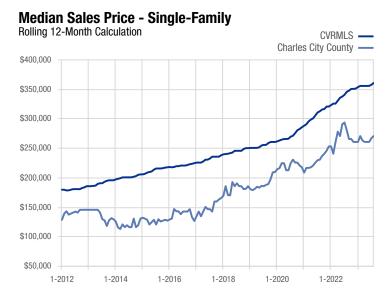


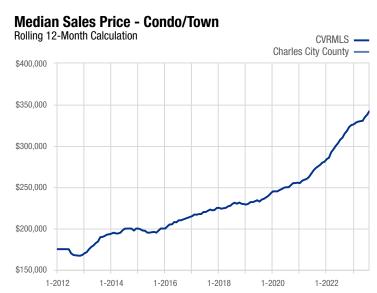
Charles City County

| Single Family | August | | | Year to Date | | | |
|--|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics | 2022 | 2023 | % Change | Thru 8-2022 | Thru 8-2023 | % Change | |
| New Listings | 5 | 2 | - 60.0% | 52 | 37 | - 28.8% | |
| Pending Sales | 4 | 2 | - 50.0% | 41 | 35 | - 14.6% | |
| Closed Sales | 4 | 3 | - 25.0% | 44 | 34 | - 22.7% | |
| Days on Market Until Sale | 15 | 16 | + 6.7% | 20 | 33 | + 65.0% | |
| Median Sales Price* | \$247,500 | \$456,000 | + 84.2% | \$265,000 | \$276,500 | + 4.3% | |
| Average Sales Price* | \$473,750 | \$632,567 | + 33.5% | \$337,983 | \$442,496 | + 30.9% | |
| Percent of Original List Price Received* | 99.7% | 99.0% | - 0.7% | 101.0% | 98.2% | - 2.8% | |
| Inventory of Homes for Sale | 10 | 5 | - 50.0% | | _ | _ | |
| Months Supply of Inventory | 2.0 | 1.1 | - 45.0% | | _ | _ | |

| Condo/Town | August | | | Year to Date | | | |
|--|--------|------|----------|--------------|-------------|----------|--|
| Key Metrics | 2022 | 2023 | % Change | Thru 8-2022 | Thru 8-2023 | % Change | |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Days on Market Until Sale | _ | _ | | | _ | _ | |
| Median Sales Price* | _ | _ | | | _ | _ | |
| Average Sales Price* | _ | _ | _ | | _ | _ | |
| Percent of Original List Price Received* | _ | _ | | | _ | _ | |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | | _ | _ | |
| Months Supply of Inventory | _ | _ | | | _ | _ | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.