

Local Market Update – August 2023

A Research Tool Provided by Central Virginia Regional MLS.



Greensville County

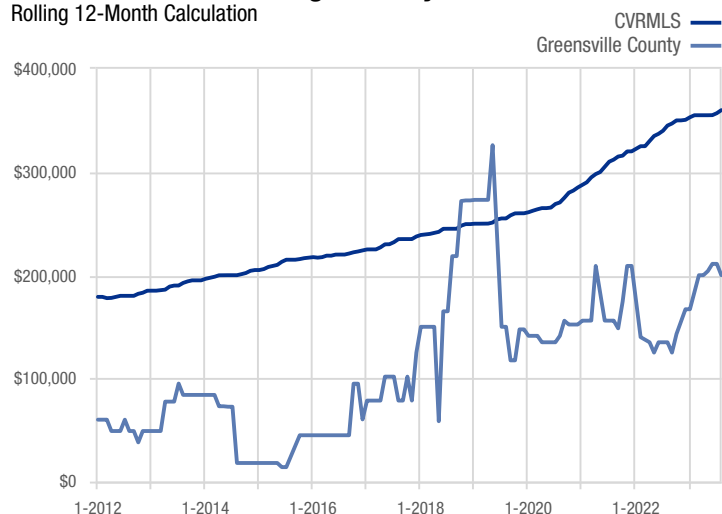
Single Family	August			Year to Date		
Key Metrics	2022	2023	% Change	Thru 8-2022	Thru 8-2023	% Change
New Listings	2	3	+ 50.0%	12	19	+ 58.3%
Pending Sales	2	5	+ 150.0%	10	15	+ 50.0%
Closed Sales	0	4	—	7	9	+ 28.6%
Days on Market Until Sale	—	53	—	55	41	- 25.5%
Median Sales Price*	—	\$144,500	—	\$125,000	\$185,000	+ 48.0%
Average Sales Price*	—	\$137,250	—	\$151,675	\$180,167	+ 18.8%
Percent of Original List Price Received*	—	88.6%	—	103.0%	94.8%	- 8.0%
Inventory of Homes for Sale	4	3	- 25.0%	—	—	—
Months Supply of Inventory	2.4	1.4	- 41.7%	—	—	—

Condo/Town	August			Year to Date		
Key Metrics	2022	2023	% Change	Thru 8-2022	Thru 8-2023	% Change
New Listings	0	0	0.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	1	1	0.0%
Days on Market Until Sale	—	—	—	37	45	+ 21.6%
Median Sales Price*	—	—	—	\$94,900	\$72,000	- 24.1%
Average Sales Price*	—	—	—	\$94,900	\$72,000	- 24.1%
Percent of Original List Price Received*	—	—	—	118.6%	82.3%	- 30.6%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

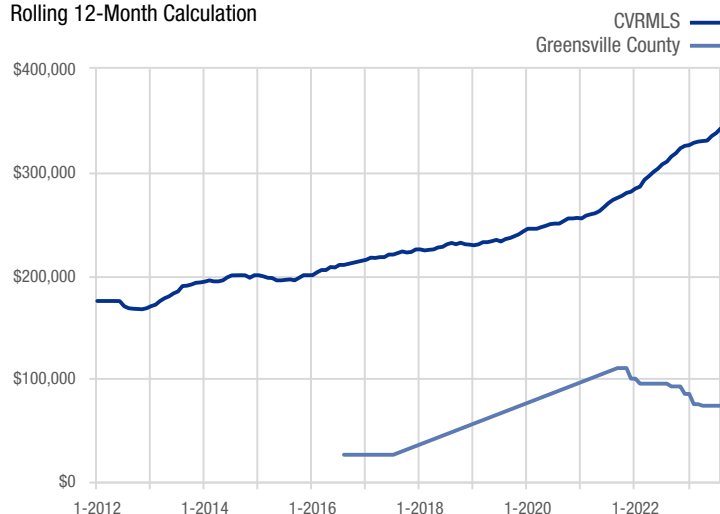
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.