Local Market Update – August 2023A Research Tool Provided by Central Virginia Regional MLS.

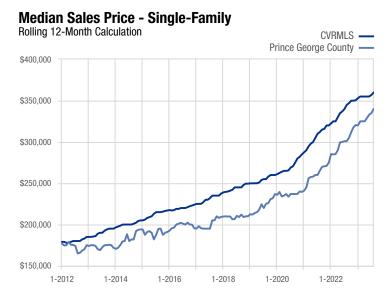


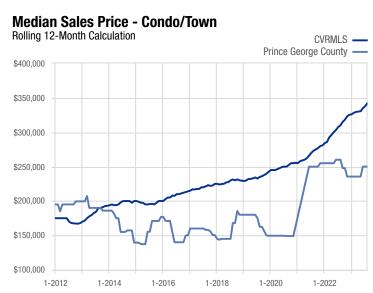
Prince George County

| Single Family | August | | | Year to Date | | | |
|--|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics | 2022 | 2023 | % Change | Thru 8-2022 | Thru 8-2023 | % Change | |
| New Listings | 40 | 32 | - 20.0% | 310 | 301 | - 2.9% | |
| Pending Sales | 37 | 26 | - 29.7% | 260 | 280 | + 7.7% | |
| Closed Sales | 34 | 39 | + 14.7% | 251 | 268 | + 6.8% | |
| Days on Market Until Sale | 16 | 26 | + 62.5% | 18 | 37 | + 105.6% | |
| Median Sales Price* | \$300,000 | \$359,900 | + 20.0% | \$315,000 | \$344,900 | + 9.5% | |
| Average Sales Price* | \$311,256 | \$406,300 | + 30.5% | \$327,732 | \$345,617 | + 5.5% | |
| Percent of Original List Price Received* | 99.0% | 100.6% | + 1.6% | 100.7% | 98.1% | - 2.6% | |
| Inventory of Homes for Sale | 55 | 45 | - 18.2% | | _ | _ | |
| Months Supply of Inventory | 1.7 | 1.4 | - 17.6% | | _ | _ | |

| Condo/Town | August | | | Year to Date | | |
|--|--------|------|----------|--------------|-------------|----------|
| Key Metrics | 2022 | 2023 | % Change | Thru 8-2022 | Thru 8-2023 | % Change |
| New Listings | 0 | 1 | | 1 | 4 | + 300.0% |
| Pending Sales | 0 | 0 | 0.0% | 1 | 2 | + 100.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 2 | _ |
| Days on Market Until Sale | _ | | | | 57 | _ |
| Median Sales Price* | _ | | | | \$264,500 | _ |
| Average Sales Price* | _ | | | | \$264,500 | _ |
| Percent of Original List Price Received* | _ | | | | 96.2% | _ |
| Inventory of Homes for Sale | 0 | 3 | | | _ | _ |
| Months Supply of Inventory | _ | 3.0 | | | _ | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.