

Local Market Update – September 2023

A Research Tool Provided by Central Virginia Regional MLS.



Charlotte County

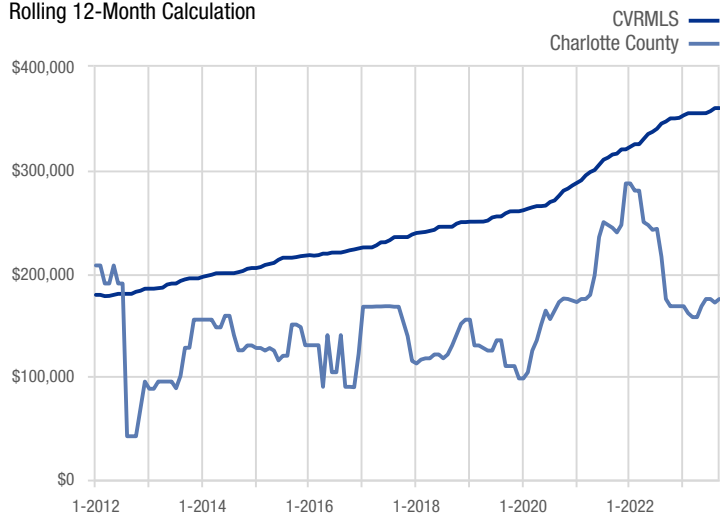
Single Family	September			Year to Date		
Key Metrics	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	1	2	+ 100.0%	22	15	- 31.8%
Pending Sales	1	2	+ 100.0%	14	11	- 21.4%
Closed Sales	3	0	- 100.0%	15	9	- 40.0%
Days on Market Until Sale	24	—	—	21	31	+ 47.6%
Median Sales Price*	\$135,000	—	—	\$154,500	\$184,500	+ 19.4%
Average Sales Price*	\$144,000	—	—	\$213,427	\$205,067	- 3.9%
Percent of Original List Price Received*	96.7%	—	—	97.2%	97.7%	+ 0.5%
Inventory of Homes for Sale	3	3	0.0%	—	—	—
Months Supply of Inventory	1.4	1.6	+ 14.3%	—	—	—

Condo/Town	September			Year to Date		
Key Metrics	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

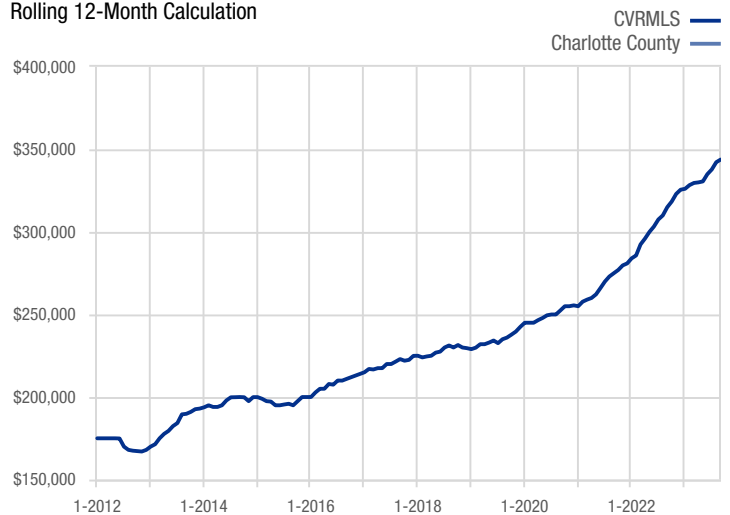
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.