

Local Market Update – September 2023

A Research Tool Provided by Central Virginia Regional MLS.



Lunenburg County

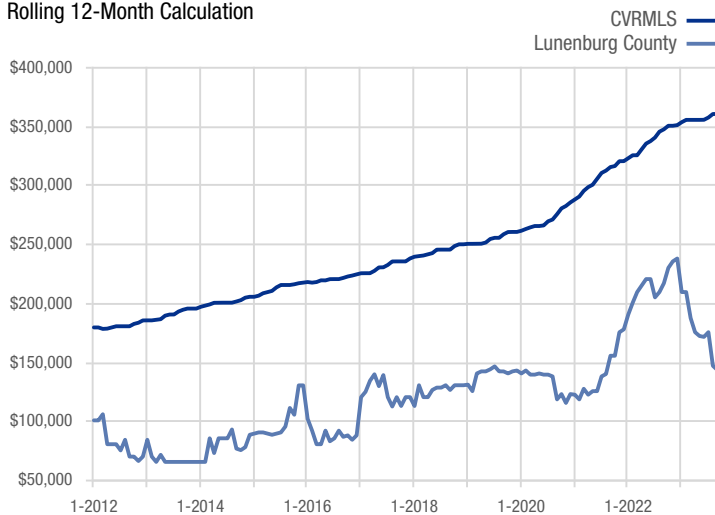
Single Family	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	4	4	0.0%	36	42	+ 16.7%
Pending Sales	2	4	+ 100.0%	33	39	+ 18.2%
Closed Sales	1	2	+ 100.0%	35	35	0.0%
Days on Market Until Sale	54	230	+ 325.9%	52	60	+ 15.4%
Median Sales Price*	\$240,000	\$223,001	- 7.1%	\$222,000	\$105,000	- 52.7%
Average Sales Price*	\$240,000	\$223,001	- 7.1%	\$240,542	\$164,124	- 31.8%
Percent of Original List Price Received*	96.0%	98.0%	+ 2.1%	94.5%	108.2%	+ 14.5%
Inventory of Homes for Sale	9	7	- 22.2%	—	—	—
Months Supply of Inventory	2.7	1.9	- 29.6%	—	—	—

Condo/Town	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

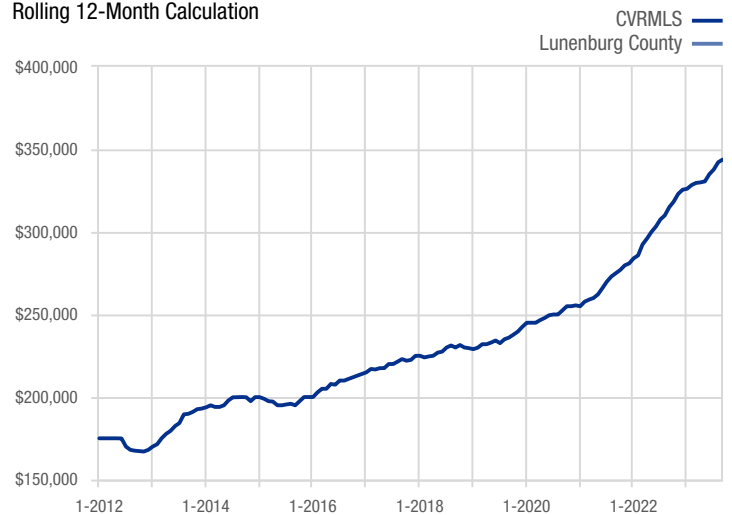
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.