

Local Market Update – October 2023

A Research Tool Provided by Central Virginia Regional MLS.



Brunswick County

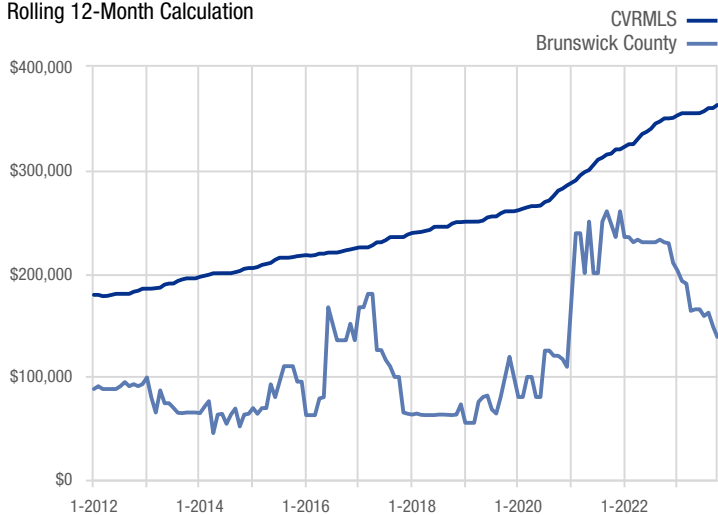
| Single Family | October | | | Year to Date | | |
|--|-----------|------------------|----------|--------------|------------------|----------|
| Key Metrics | 2022 | 2023 | % Change | Thru 10-2022 | Thru 10-2023 | % Change |
| New Listings | 4 | 4 | 0.0% | 22 | 36 | + 63.6% |
| Pending Sales | 2 | 3 | + 50.0% | 20 | 22 | + 10.0% |
| Closed Sales | 3 | 6 | + 100.0% | 23 | 23 | 0.0% |
| Days on Market Until Sale | 27 | 39 | + 44.4% | 28 | 47 | + 67.9% |
| Median Sales Price* | \$229,000 | \$299,900 | + 31.0% | \$229,000 | \$138,250 | - 39.6% |
| Average Sales Price* | \$274,667 | \$226,480 | - 17.5% | \$242,774 | \$182,948 | - 24.6% |
| Percent of Original List Price Received* | 97.2% | 96.2% | - 1.0% | 98.8% | 95.7% | - 3.1% |
| Inventory of Homes for Sale | 3 | 14 | + 366.7% | — | — | — |
| Months Supply of Inventory | 1.4 | 6.2 | + 342.9% | — | — | — |

| Condo/Town | October | | | Year to Date | | |
|--|---------|------|----------|--------------|--------------|----------|
| Key Metrics | 2022 | 2023 | % Change | Thru 10-2022 | Thru 10-2023 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of Original List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

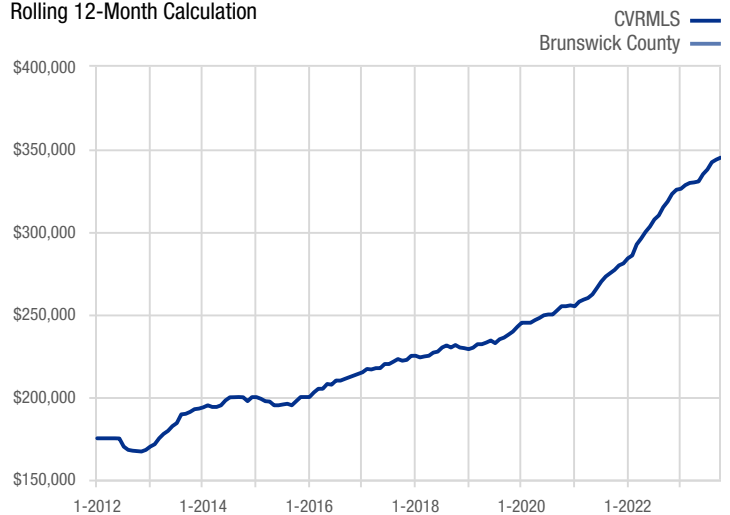
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.