

# Local Market Update – October 2023

A Research Tool Provided by Central Virginia Regional MLS.



## Charlotte County

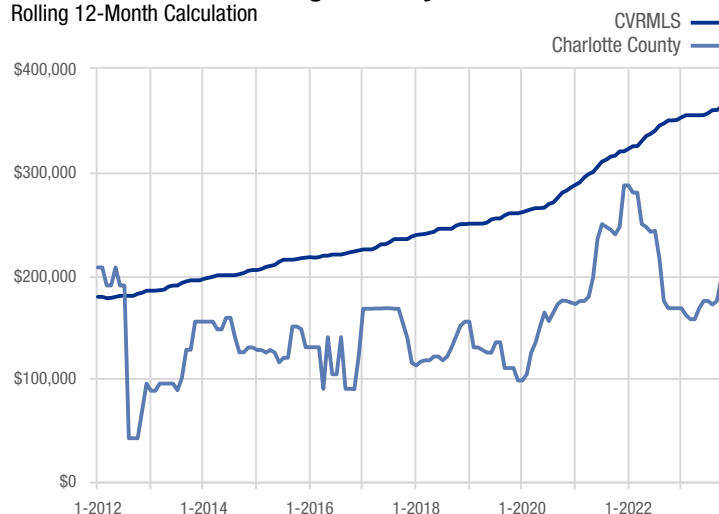
Single Family	October			Year to Date		
Key Metrics	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	2	1	- 50.0%	24	16	- 33.3%
Pending Sales	2	0	- 100.0%	16	11	- 31.3%
Closed Sales	2	1	- 50.0%	17	10	- 41.2%
Days on Market Until Sale	65	9	- 86.2%	26	29	+ 11.5%
Median Sales Price*	\$168,000	<b>\$235,000</b>	+ 39.9%	\$168,000	<b>\$201,600</b>	+ 20.0%
Average Sales Price*	\$168,000	<b>\$235,000</b>	+ 39.9%	\$208,082	<b>\$208,060</b>	- 0.0%
Percent of Original List Price Received*	95.0%	<b>100.0%</b>	+ 5.3%	96.9%	<b>97.9%</b>	+ 1.0%
Inventory of Homes for Sale	2	4	+ 100.0%	—	—	—
Months Supply of Inventory	1.0	2.2	+ 120.0%	—	—	—

Condo/Town	October			Year to Date		
Key Metrics	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

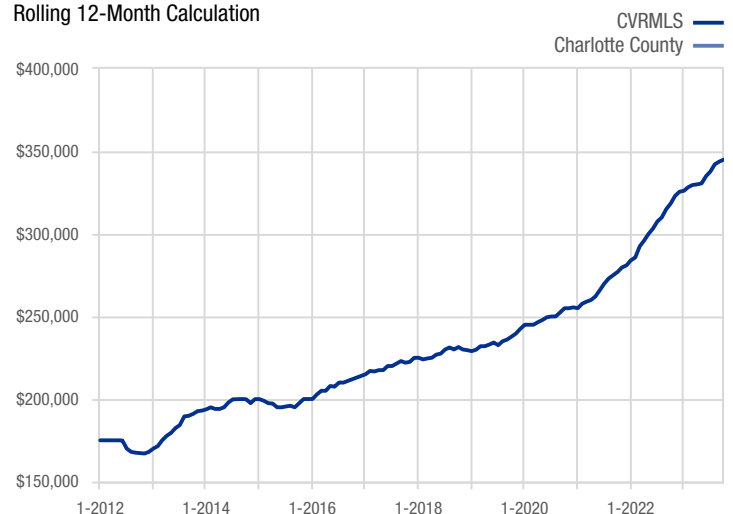
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.