

Local Market Update – November 2023

A Research Tool Provided by Central Virginia Regional MLS.



Brunswick County

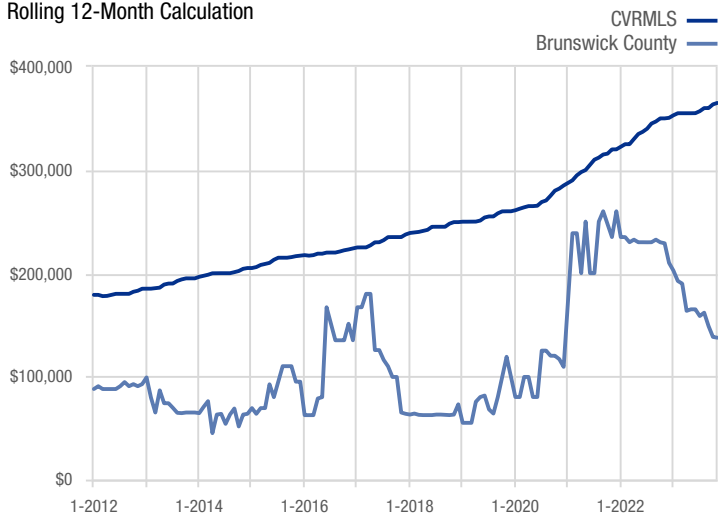
Single Family	November			Year to Date		
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
New Listings	3	5	+ 66.7%	25	41	+ 64.0%
Pending Sales	0	5	—	20	27	+ 35.0%
Closed Sales	2	1	- 50.0%	25	24	- 4.0%
Days on Market Until Sale	19	13	- 31.6%	27	46	+ 70.4%
Median Sales Price*	\$109,250	\$117,000	+ 7.1%	\$210,000	\$137,500	- 34.5%
Average Sales Price*	\$109,250	\$117,000	+ 7.1%	\$231,163	\$180,081	- 22.1%
Percent of Original List Price Received*	112.7%	93.6%	- 16.9%	100.0%	95.6%	- 4.4%
Inventory of Homes for Sale	6	13	+ 116.7%	—	—	—
Months Supply of Inventory	2.9	5.2	+ 79.3%	—	—	—

Condo/Town	November			Year to Date		
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

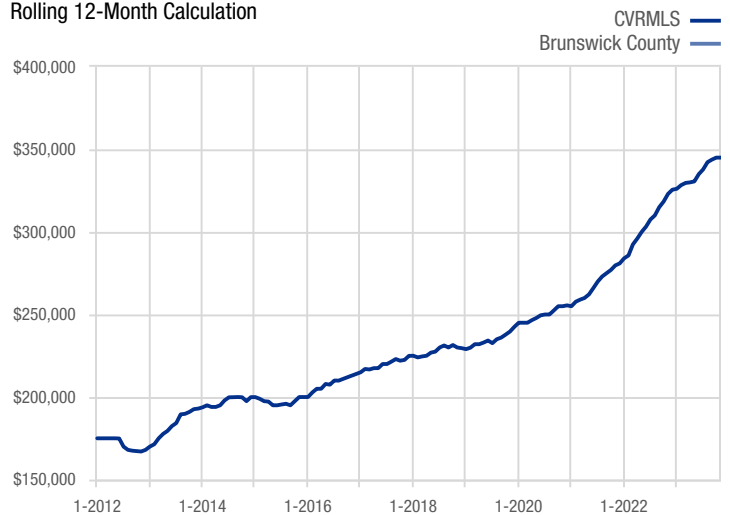
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.