

Local Market Update – November 2023

A Research Tool Provided by Central Virginia Regional MLS.



Charlotte County

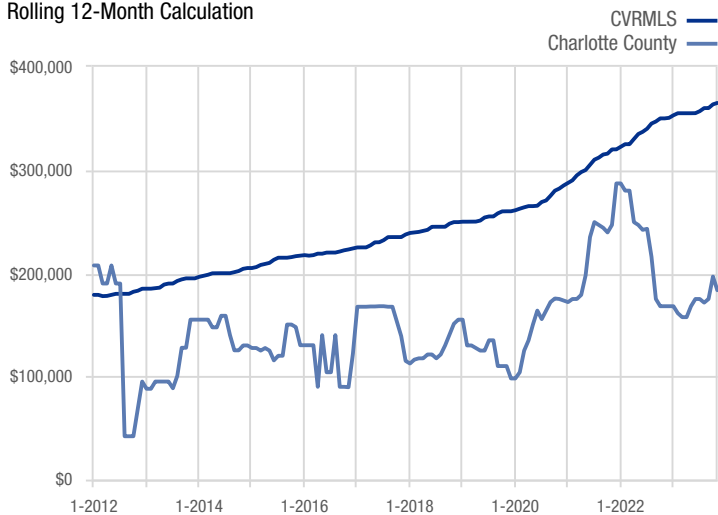
Single Family	November			Year to Date		
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
New Listings	1	1	0.0%	25	18	- 28.0%
Pending Sales	0	2	—	16	13	- 18.8%
Closed Sales	1	1	0.0%	18	11	- 38.9%
Days on Market Until Sale	53	12	- 77.4%	28	28	0.0%
Median Sales Price*	\$209,000	\$182,500	- 12.7%	\$168,000	\$184,500	+ 9.8%
Average Sales Price*	\$209,000	\$182,500	- 12.7%	\$208,133	\$205,736	- 1.2%
Percent of Original List Price Received*	95.0%	91.3%	- 3.9%	96.8%	97.3%	+ 0.5%
Inventory of Homes for Sale	2	4	+ 100.0%	—	—	—
Months Supply of Inventory	0.9	2.2	+ 144.4%	—	—	—

Condo/Town	November			Year to Date		
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

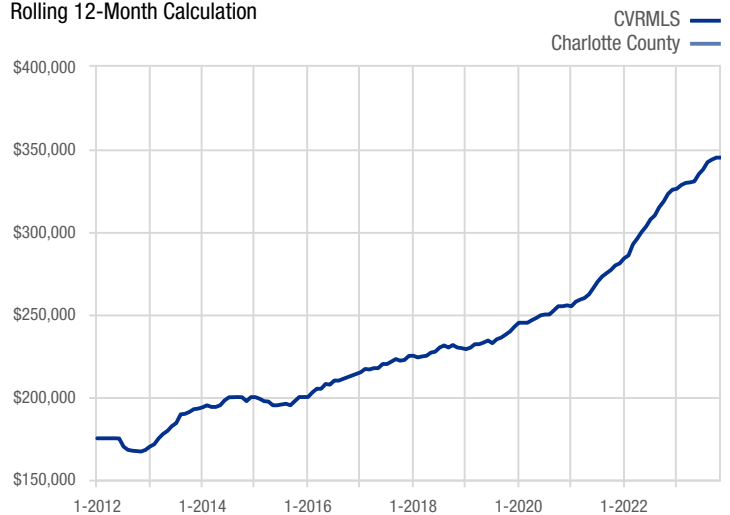
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.