

Local Market Update – November 2023

A Research Tool Provided by Central Virginia Regional MLS.



Greensville County

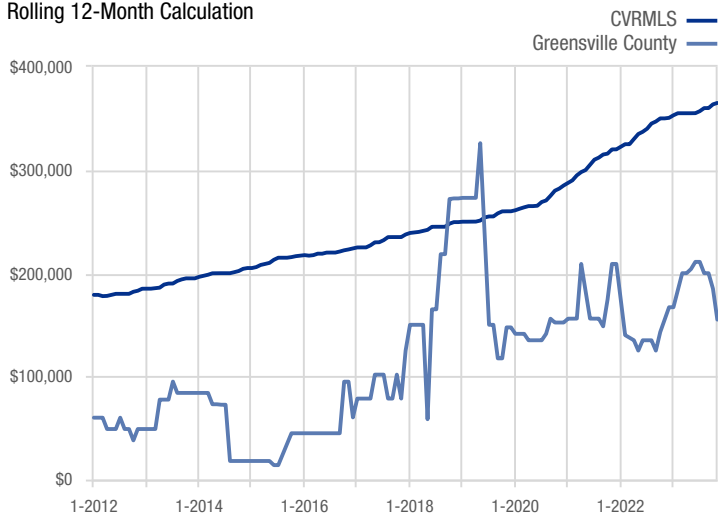
Single Family	November			Year to Date		
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
New Listings	0	4	—	17	26	+ 52.9%
Pending Sales	3	1	- 66.7%	15	18	+ 20.0%
Closed Sales	1	3	+ 200.0%	12	16	+ 33.3%
Days on Market Until Sale	25	10	- 60.0%	65	31	- 52.3%
Median Sales Price*	\$204,000	\$76,000	- 62.7%	\$155,000	\$151,000	- 2.6%
Average Sales Price*	\$204,000	\$93,500	- 54.2%	\$166,063	\$156,931	- 5.5%
Percent of Original List Price Received*	97.2%	89.2%	- 8.2%	99.9%	95.2%	- 4.7%
Inventory of Homes for Sale	2	6	+ 200.0%	—	—	—
Months Supply of Inventory	1.2	3.0	+ 150.0%	—	—	—

Condo/Town	November			Year to Date		
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
New Listings	0	0	0.0%	2	0	- 100.0%
Pending Sales	1	0	- 100.0%	3	0	- 100.0%
Closed Sales	0	0	0.0%	1	1	0.0%
Days on Market Until Sale	—	—	—	37	45	+ 21.6%
Median Sales Price*	—	—	—	\$94,900	\$72,000	- 24.1%
Average Sales Price*	—	—	—	\$94,900	\$72,000	- 24.1%
Percent of Original List Price Received*	—	—	—	118.6%	82.3%	- 30.6%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

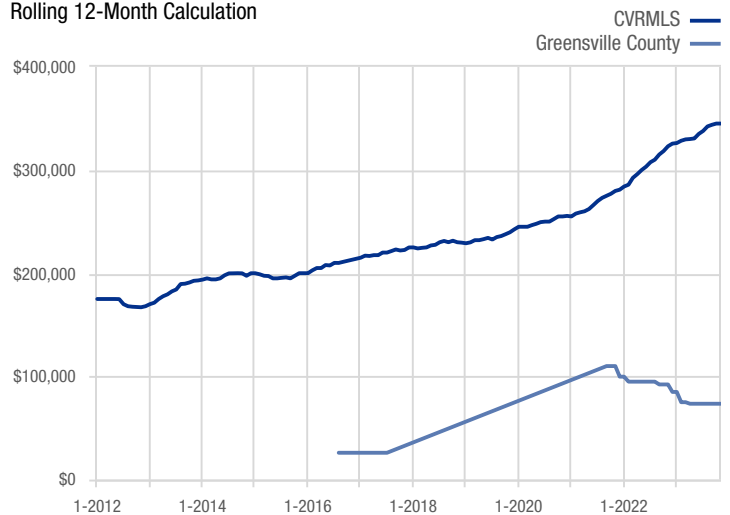
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.