

# Local Market Update – November 2023

A Research Tool Provided by Central Virginia Regional MLS.



## Waverly (unincorporated town)

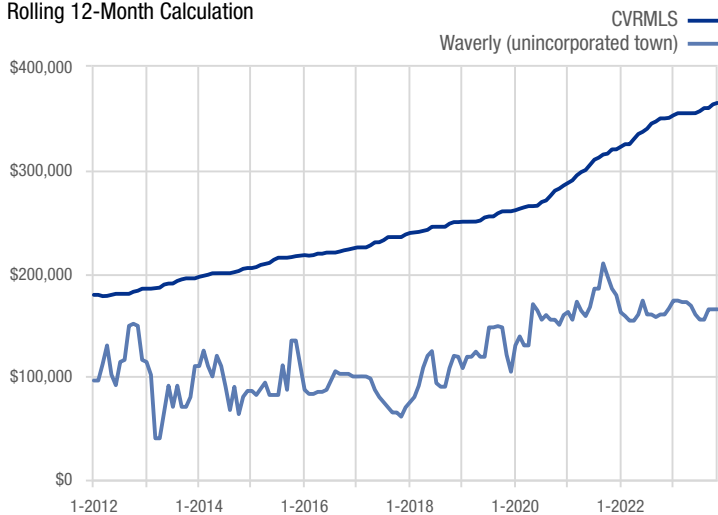
| Single Family                            | November  |                  |          | Year to Date |                  |          |
|------------------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| Key Metrics                              | 2022      | 2023             | % Change | Thru 11-2022 | Thru 11-2023     | % Change |
| New Listings                             | 4         | 0                | - 100.0% | 31           | 26               | - 16.1%  |
| Pending Sales                            | 2         | 3                | + 50.0%  | 22           | 22               | 0.0%     |
| Closed Sales                             | 2         | 3                | + 50.0%  | 23           | 22               | - 4.3%   |
| Days on Market Until Sale                | 39        | 4                | - 89.7%  | 26           | 19               | - 26.9%  |
| Median Sales Price*                      | \$139,900 | <b>\$155,000</b> | + 10.8%  | \$160,000    | <b>\$164,975</b> | + 3.1%   |
| Average Sales Price*                     | \$139,900 | <b>\$161,333</b> | + 15.3%  | \$168,365    | <b>\$214,123</b> | + 27.2%  |
| Percent of Original List Price Received* | 100.0%    | <b>100.0%</b>    | 0.0%     | 100.3%       | <b>99.1%</b>     | - 1.2%   |
| Inventory of Homes for Sale              | 6         | 6                | 0.0%     | —            | —                | —        |
| Months Supply of Inventory               | 2.9       | 2.8              | - 3.4%   | —            | —                | —        |

| Condo/Town                               | November |      |          | Year to Date |              |          |
|------------------------------------------|----------|------|----------|--------------|--------------|----------|
| Key Metrics                              | 2022     | 2023 | % Change | Thru 11-2022 | Thru 11-2023 | % Change |
| New Listings                             | 0        | 0    | 0.0%     | 0            | 0            | 0.0%     |
| Pending Sales                            | 0        | 0    | 0.0%     | 0            | 0            | 0.0%     |
| Closed Sales                             | 0        | 0    | 0.0%     | 0            | 0            | 0.0%     |
| Days on Market Until Sale                | —        | —    | —        | —            | —            | —        |
| Median Sales Price*                      | —        | —    | —        | —            | —            | —        |
| Average Sales Price*                     | —        | —    | —        | —            | —            | —        |
| Percent of Original List Price Received* | —        | —    | —        | —            | —            | —        |
| Inventory of Homes for Sale              | 0        | 0    | 0.0%     | —            | —            | —        |
| Months Supply of Inventory               | —        | —    | —        | —            | —            | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

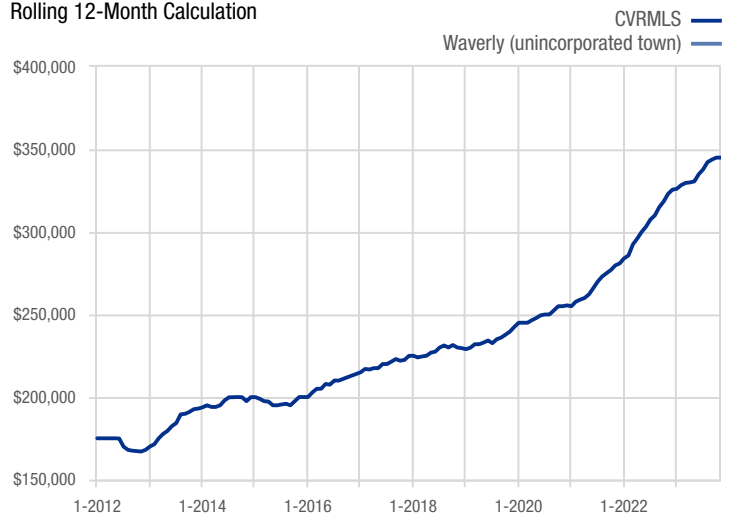
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.