

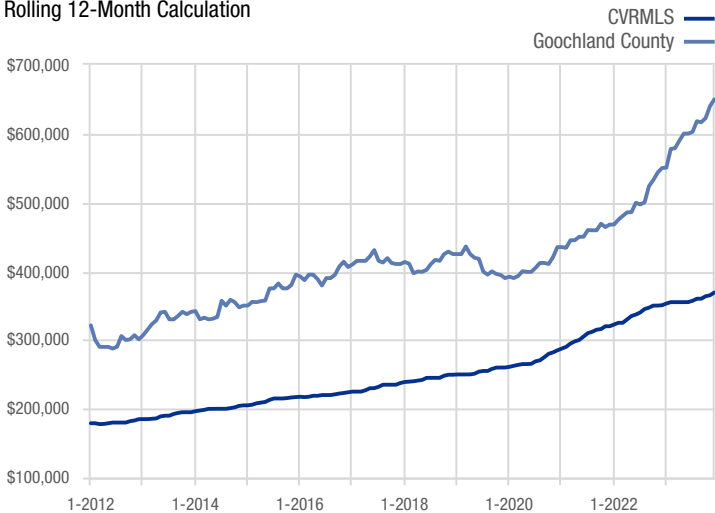
Goochland County

| Single Family                            | December  |           |          | Year to Date |              |          |
|--|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics                              | 2022      | 2023      | % Change | Thru 12-2022 | Thru 12-2023 | % Change |
| New Listings                             | 29        | 32        | + 10.3%  | 601          | 487          | - 19.0%  |
| Pending Sales                            | 12        | 23        | + 91.7%  | 417          | 366          | - 12.2%  |
| Closed Sales                             | 38        | 25        | - 34.2%  | 425          | 383          | - 9.9%   |
| Days on Market Until Sale                | 27        | 28        | + 3.7%   | 20           | 31           | + 55.0%  |
| Median Sales Price*                      | \$578,075 | \$668,315 | + 15.6%  | \$550,000    | \$649,900    | + 18.2%  |
| Average Sales Price*                     | \$648,471 | \$805,213 | + 24.2%  | \$637,421    | \$708,382    | + 11.1%  |
| Percent of Original List Price Received* | 100.2%    | 100.3%    | + 0.1%   | 102.8%       | 102.3%       | - 0.5%   |
| Inventory of Homes for Sale              | 87        | 72        | - 17.2%  | —            | —            | —        |
| Months Supply of Inventory               | 2.5       | 2.4       | - 4.0%   | —            | —            | —        |

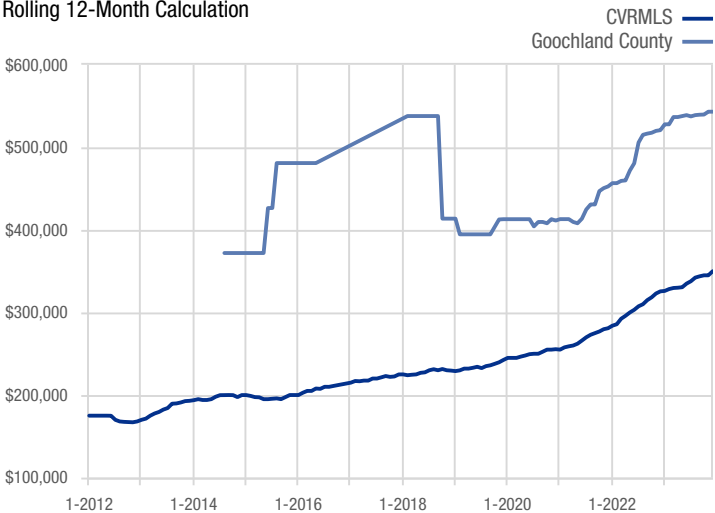
| Condo/Town                               | December  |      |          | Year to Date |              |          |
|--|-----------|------|----------|--------------|--------------|----------|
| Key Metrics                              | 2022      | 2023 | % Change | Thru 12-2022 | Thru 12-2023 | % Change |
| New Listings                             | 5         | 2    | - 60.0%  | 48           | 47           | - 2.1%   |
| Pending Sales                            | 1         | 2    | + 100.0% | 42           | 47           | + 11.9%  |
| Closed Sales                             | 6         | 0    | - 100.0% | 45           | 42           | - 6.7%   |
| Days on Market Until Sale                | 17        | —    | —        | 29           | 51           | + 75.9%  |
| Median Sales Price*                      | \$540,128 | —    | —        | \$520,845    | \$543,200    | + 4.3%   |
| Average Sales Price*                     | \$541,051 | —    | —        | \$528,500    | \$546,229    | + 3.4%   |
| Percent of Original List Price Received* | 104.8%    | —    | —        | 106.5%       | 104.4%       | - 2.0%   |
| Inventory of Homes for Sale              | 8         | 4    | - 50.0%  | —            | —            | —        |
| Months Supply of Inventory               | 2.3       | 1.0  | - 56.5%  | —            | —            | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family  
Rolling 12-Month Calculation



Median Sales Price - Condo/Town  
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.