

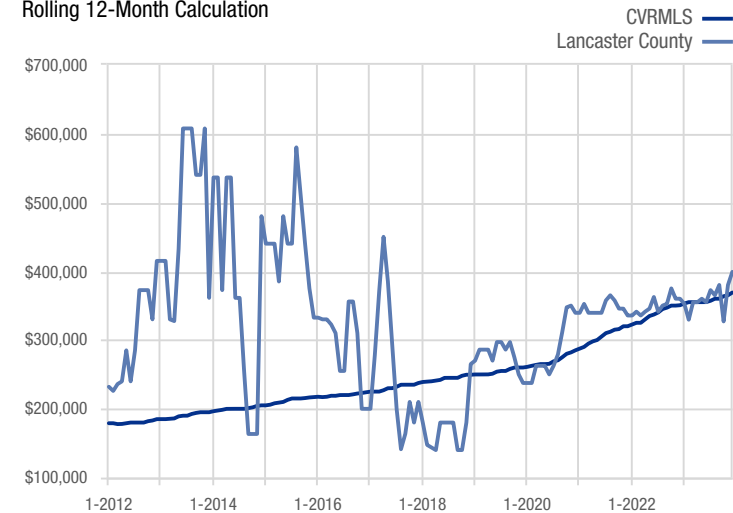
Lancaster County

| Single Family | December | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics | 2022 | 2023 | % Change | Thru 12-2022 | Thru 12-2023 | % Change |
| New Listings | 2 | 3 | + 50.0% | 53 | 59 | + 11.3% |
| Pending Sales | 3 | 1 | - 66.7% | 37 | 41 | + 10.8% |
| Closed Sales | 2 | 2 | 0.0% | 34 | 45 | + 32.4% |
| Days on Market Until Sale | 25 | 6 | - 76.0% | 39 | 45 | + 15.4% |
| Median Sales Price* | \$263,000 | \$347,250 | + 32.0% | \$360,000 | \$399,000 | + 10.8% |
| Average Sales Price* | \$263,000 | \$347,250 | + 32.0% | \$506,014 | \$477,296 | - 5.7% |
| Percent of Original List Price Received* | 97.8% | 99.3% | + 1.5% | 94.1% | 95.9% | + 1.9% |
| Inventory of Homes for Sale | 11 | 14 | + 27.3% | — | — | — |
| Months Supply of Inventory | 3.6 | 4.1 | + 13.9% | — | — | — |

| Condo/Town | December | | | Year to Date | | |
|--|-----------|------|----------|--------------|--------------|----------|
| Key Metrics | 2022 | 2023 | % Change | Thru 12-2022 | Thru 12-2023 | % Change |
| New Listings | 0 | 0 | 0.0% | 1 | 2 | + 100.0% |
| Pending Sales | 0 | 0 | 0.0% | 2 | 2 | 0.0% |
| Closed Sales | 1 | 0 | - 100.0% | 3 | 2 | - 33.3% |
| Days on Market Until Sale | 203 | — | — | 87 | 6 | - 93.1% |
| Median Sales Price* | \$637,910 | — | — | \$637,910 | \$512,500 | - 19.7% |
| Average Sales Price* | \$637,910 | — | — | \$556,303 | \$512,500 | - 7.9% |
| Percent of Original List Price Received* | 98.2% | — | — | 98.1% | 96.6% | - 1.5% |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation

