

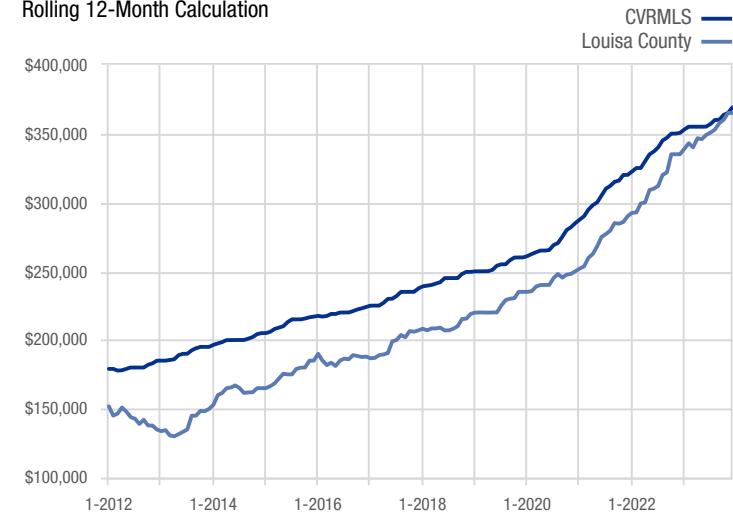
Louisa County

Single Family	December			Year to Date		
Key Metrics	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	13	25	+ 92.3%	379	426	+ 12.4%
Pending Sales	12	17	+ 41.7%	305	315	+ 3.3%
Closed Sales	18	28	+ 55.6%	315	306	- 2.9%
Days on Market Until Sale	47	36	- 23.4%	24	45	+ 87.5%
Median Sales Price*	\$325,000	\$364,900	+ 12.3%	\$335,000	\$365,000	+ 9.0%
Average Sales Price*	\$356,211	\$426,694	+ 19.8%	\$375,828	\$437,331	+ 16.4%
Percent of Original List Price Received*	97.8%	96.6%	- 1.2%	99.7%	98.2%	- 1.5%
Inventory of Homes for Sale	63	81	+ 28.6%	—	—	—
Months Supply of Inventory	2.5	3.1	+ 24.0%	—	—	—

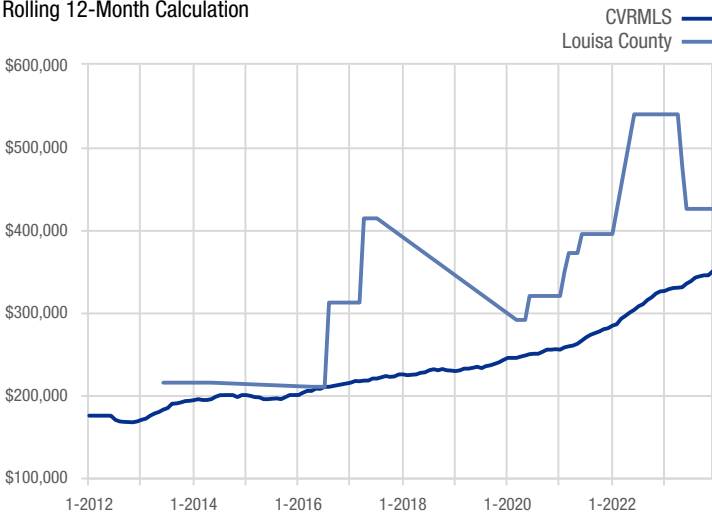
Condo/Town	December			Year to Date		
Key Metrics	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	0	0	0.0%	1	2	+ 100.0%
Pending Sales	0	0	0.0%	1	2	+ 100.0%
Closed Sales	0	0	0.0%	1	2	+ 100.0%
Days on Market Until Sale	—	—	—	12	21	+ 75.0%
Median Sales Price*	—	—	—	\$540,000	\$425,490	- 21.2%
Average Sales Price*	—	—	—	\$540,000	\$425,490	- 21.2%
Percent of Original List Price Received*	—	—	—	102.9%	97.9%	- 4.9%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.