

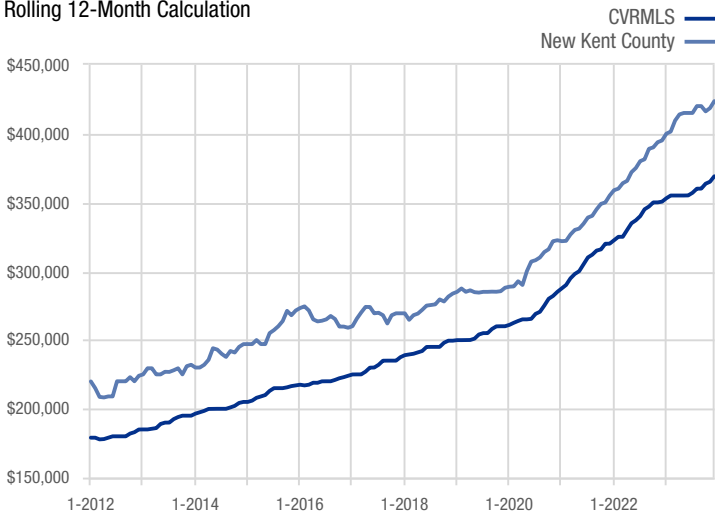
New Kent County

Single Family	December			Year to Date		
Key Metrics	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	34	23	- 32.4%	589	511	- 13.2%
Pending Sales	24	22	- 8.3%	471	399	- 15.3%
Closed Sales	36	31	- 13.9%	506	420	- 17.0%
Days on Market Until Sale	30	37	+ 23.3%	23	28	+ 21.7%
Median Sales Price*	\$408,478	\$475,000	+ 16.3%	\$395,000	\$423,606	+ 7.2%
Average Sales Price*	\$422,555	\$506,267	+ 19.8%	\$422,283	\$450,053	+ 6.6%
Percent of Original List Price Received*	100.1%	99.6%	- 0.5%	101.6%	100.8%	- 0.8%
Inventory of Homes for Sale	71	88	+ 23.9%	—	—	—
Months Supply of Inventory	1.8	2.6	+ 44.4%	—	—	—

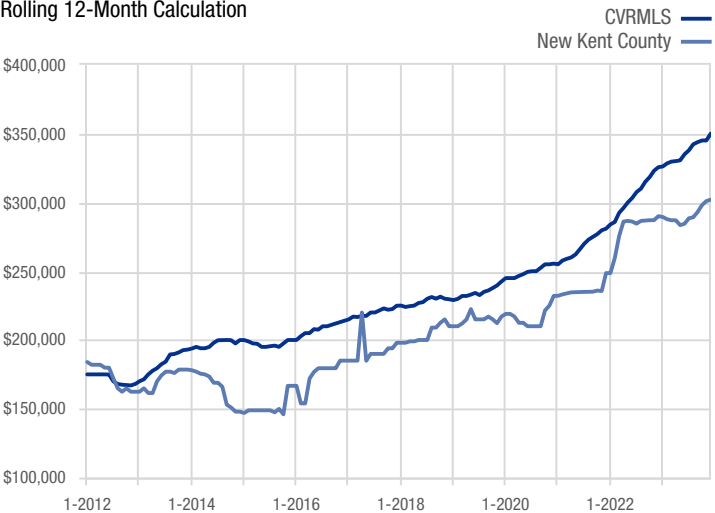
Condo/Town	December			Year to Date		
Key Metrics	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	5	1	- 80.0%	136	60	- 55.9%
Pending Sales	5	0	- 100.0%	103	53	- 48.5%
Closed Sales	11	10	- 9.1%	83	67	- 19.3%
Days on Market Until Sale	38	33	- 13.2%	28	26	- 7.1%
Median Sales Price*	\$320,640	\$329,423	+ 2.7%	\$290,000	\$302,000	+ 4.1%
Average Sales Price*	\$319,646	\$318,202	- 0.5%	\$301,241	\$307,167	+ 2.0%
Percent of Original List Price Received*	99.7%	101.0%	+ 1.3%	100.4%	101.2%	+ 0.8%
Inventory of Homes for Sale	12	3	- 75.0%	—	—	—
Months Supply of Inventory	1.4	0.6	- 57.1%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family  
Rolling 12-Month Calculation



Median Sales Price - Condo/Town  
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.