

MLS Area 32

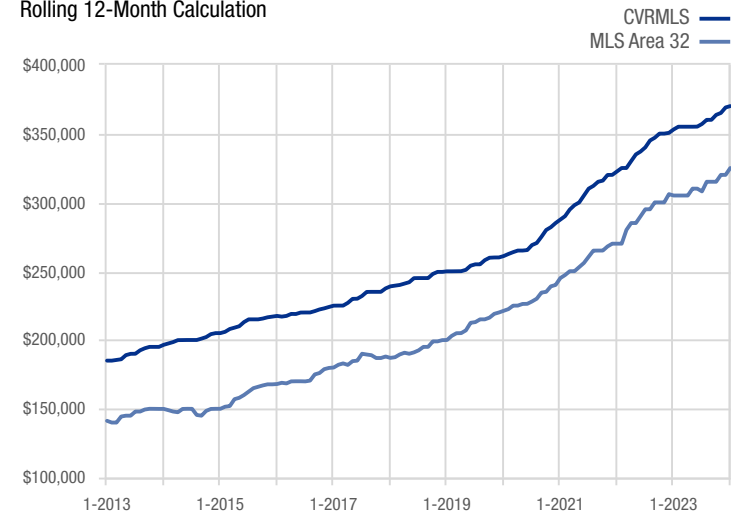
32-Henrico

Single Family	January			Year to Date		
Key Metrics	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
New Listings	30	32	+ 6.7%	30	32	+ 6.7%
Pending Sales	31	30	- 3.2%	31	30	- 3.2%
Closed Sales	36	22	- 38.9%	36	22	- 38.9%
Days on Market Until Sale	20	11	- 45.0%	20	11	- 45.0%
Median Sales Price*	\$280,000	\$349,900	+ 25.0%	\$280,000	\$349,900	+ 25.0%
Average Sales Price*	\$276,022	\$359,469	+ 30.2%	\$276,022	\$359,469	+ 30.2%
Percent of Original List Price Received*	100.2%	102.2%	+ 2.0%	100.2%	102.2%	+ 2.0%
Inventory of Homes for Sale	17	23	+ 35.3%	—	—	—
Months Supply of Inventory	0.5	0.7	+ 40.0%	—	—	—

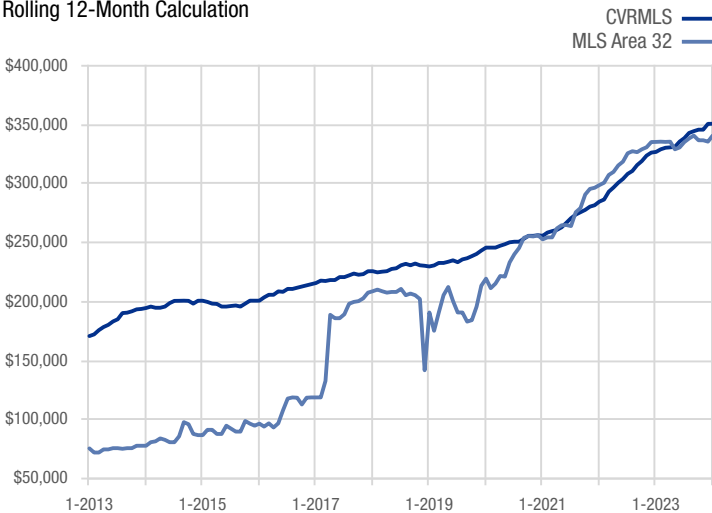
Condo/Town	January			Year to Date		
Key Metrics	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
New Listings	10	9	- 10.0%	10	9	- 10.0%
Pending Sales	11	19	+ 72.7%	11	19	+ 72.7%
Closed Sales	11	2	- 81.8%	11	2	- 81.8%
Days on Market Until Sale	29	26	- 10.3%	29	26	- 10.3%
Median Sales Price*	\$310,790	\$309,750	- 0.3%	\$310,790	\$309,750	- 0.3%
Average Sales Price*	\$281,859	\$309,750	+ 9.9%	\$281,859	\$309,750	+ 9.9%
Percent of Original List Price Received*	94.7%	95.1%	+ 0.4%	94.7%	95.1%	+ 0.4%
Inventory of Homes for Sale	17	8	- 52.9%	—	—	—
Months Supply of Inventory	1.5	0.7	- 53.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.