## **Local Market Update – January 2024**A Research Tool Provided by Central Virginia Regional MLS.

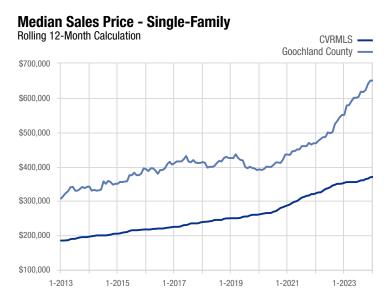


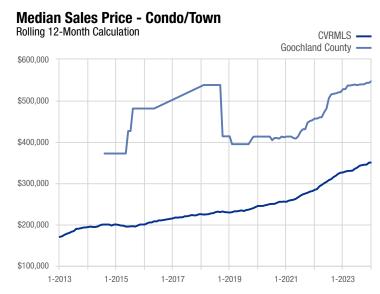
## **Goochland County**

Single Family		January			Year to Date	
Key Metrics	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
New Listings	35	46	+ 31.4%	35	46	+ 31.4%
Pending Sales	27	24	- 11.1%	27	24	- 11.1%
Closed Sales	25	21	- 16.0%	25	21	- 16.0%
Days on Market Until Sale	17	32	+ 88.2%	17	32	+ 88.2%
Median Sales Price*	\$560,000	\$679,500	+ 21.3%	\$560,000	\$679,500	+ 21.3%
Average Sales Price*	\$574,728	\$872,265	+ 51.8%	\$574,728	\$872,265	+ 51.8%
Percent of Original List Price Received*	105.0%	98.0%	- 6.7%	105.0%	98.0%	- 6.7%
Inventory of Homes for Sale	94	80	- 14.9%		_	_
Months Supply of Inventory	2.8	2.7	- 3.6%		_	_

Condo/Town	January			Year to Date			
Key Metrics	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change	
New Listings	6	8	+ 33.3%	6	8	+ 33.3%	
Pending Sales	4	6	+ 50.0%	4	6	+ 50.0%	
Closed Sales	1	3	+ 200.0%	1	3	+ 200.0%	
Days on Market Until Sale	3	26	+ 766.7%	3	26	+ 766.7%	
Median Sales Price*	\$559,870	\$565,260	+ 1.0%	\$559,870	\$565,260	+ 1.0%	
Average Sales Price*	\$559,870	\$577,100	+ 3.1%	\$559,870	\$577,100	+ 3.1%	
Percent of Original List Price Received*	100.6%	108.4%	+ 7.8%	100.6%	108.4%	+ 7.8%	
Inventory of Homes for Sale	10	6	- 40.0%	_	_	_	
Months Supply of Inventory	2.8	1.5	- 46.4%		_	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.