Local Market Update – January 2024A Research Tool Provided by Central Virginia Regional MLS.

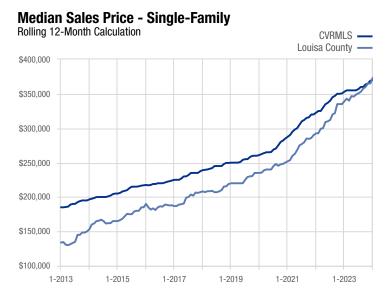


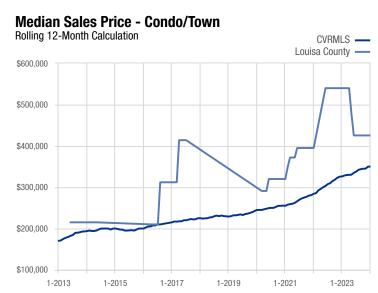
Louisa County

Single Family	January			Year to Date			
Key Metrics	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change	
New Listings	23	27	+ 17.4%	23	27	+ 17.4%	
Pending Sales	24	41	+ 70.8%	24	41	+ 70.8%	
Closed Sales	12	19	+ 58.3%	12	19	+ 58.3%	
Days on Market Until Sale	46	59	+ 28.3%	46	59	+ 28.3%	
Median Sales Price*	\$329,475	\$392,500	+ 19.1%	\$329,475	\$392,500	+ 19.1%	
Average Sales Price*	\$358,621	\$414,362	+ 15.5%	\$358,621	\$414,362	+ 15.5%	
Percent of Original List Price Received*	96.7%	96.8%	+ 0.1%	96.7%	96.8%	+ 0.1%	
Inventory of Homes for Sale	57	62	+ 8.8%		_	_	
Months Supply of Inventory	2.2	2.2	0.0%		_	_	

Condo/Town	January			Year to Date			
Key Metrics	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale	_	_			_	_	
Median Sales Price*	_	_			_	_	
Average Sales Price*	_	_			_	_	
Percent of Original List Price Received*	_	_			_	_	
Inventory of Homes for Sale	0	0	0.0%		_	_	
Months Supply of Inventory	_	_			_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.