

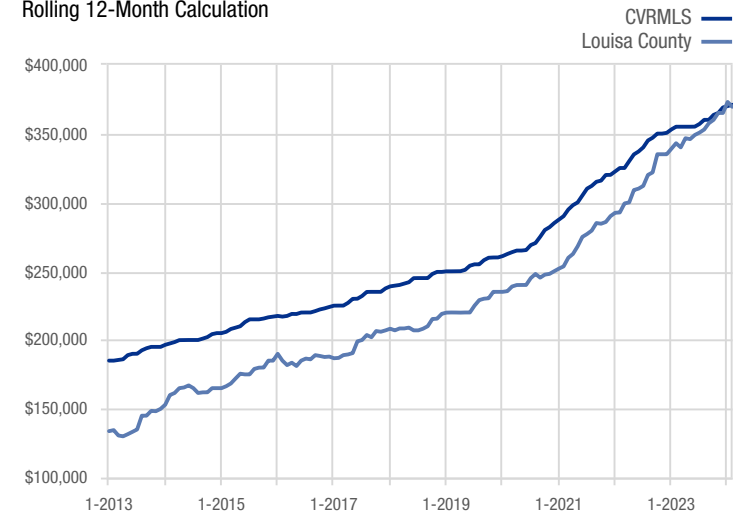
Louisa County

Single Family	February			Year to Date		
Key Metrics	2023	2024	% Change	Thru 2-2023	Thru 2-2024	% Change
New Listings	34	44	+ 29.4%	57	71	+ 24.6%
Pending Sales	27	30	+ 11.1%	51	71	+ 39.2%
Closed Sales	20	23	+ 15.0%	32	42	+ 31.3%
Days on Market Until Sale	44	68	+ 54.5%	45	64	+ 42.2%
Median Sales Price*	\$349,900	\$355,000	+ 1.5%	\$341,500	\$362,840	+ 6.2%
Average Sales Price*	\$479,508	\$406,724	- 15.2%	\$431,153	\$410,179	- 4.9%
Percent of Original List Price Received*	98.3%	93.9%	- 4.5%	97.7%	95.2%	- 2.6%
Inventory of Homes for Sale	62	62	0.0%	—	—	—
Months Supply of Inventory	2.4	2.2	- 8.3%	—	—	—

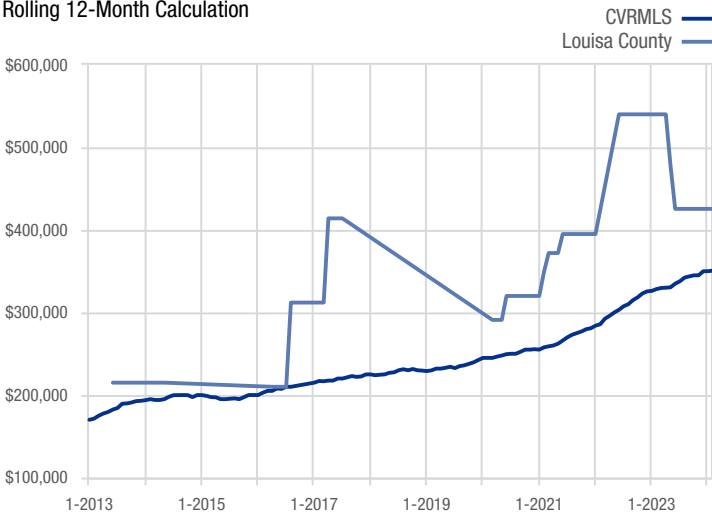
Condo/Town	February			Year to Date		
Key Metrics	2023	2024	% Change	Thru 2-2023	Thru 2-2024	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.