

MLS Area 40

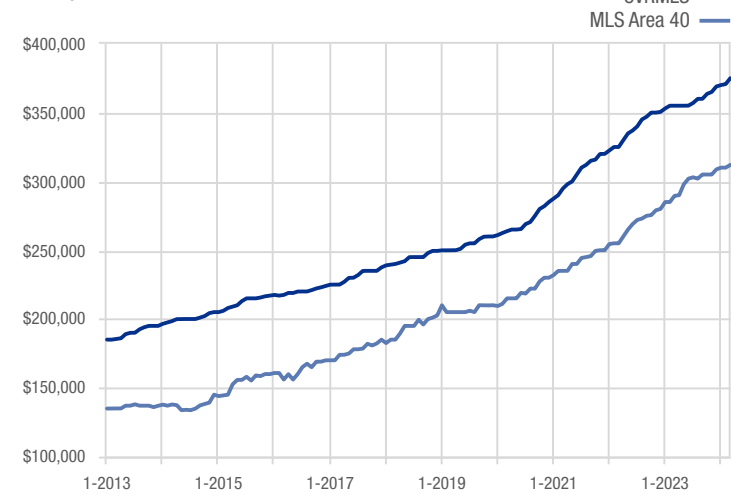
40-Henrico

Single Family	March			Year to Date		
Key Metrics	2023	2024	% Change	Thru 3-2023	Thru 3-2024	% Change
New Listings	35	40	+ 14.3%	117	130	+ 11.1%
Pending Sales	44	45	+ 2.3%	130	113	- 13.1%
Closed Sales	50	32	- 36.0%	107	92	- 14.0%
Days on Market Until Sale	44	30	- 31.8%	37	33	- 10.8%
Median Sales Price*	\$299,900	\$332,500	+ 10.9%	\$281,500	\$312,500	+ 11.0%
Average Sales Price*	\$315,615	\$316,212	+ 0.2%	\$307,748	\$318,310	+ 3.4%
Percent of Original List Price Received*	98.3%	97.3%	- 1.0%	98.9%	97.1%	- 1.8%
Inventory of Homes for Sale	54	51	- 5.6%	—	—	—
Months Supply of Inventory	1.3	1.3	0.0%	—	—	—

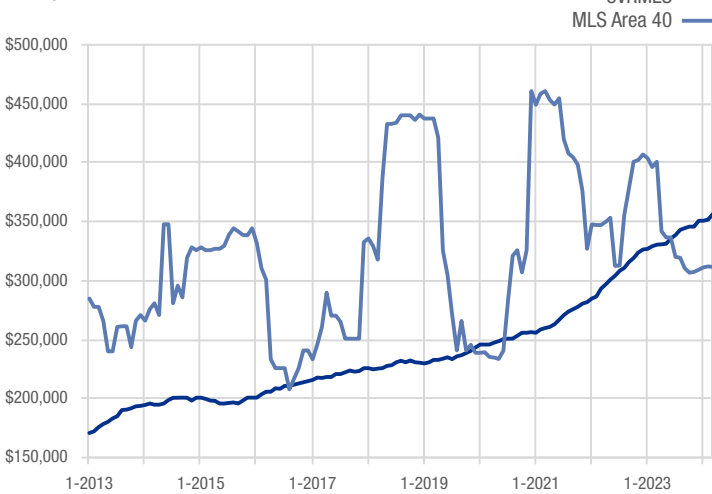
Condo/Town	March			Year to Date		
Key Metrics	2023	2024	% Change	Thru 3-2023	Thru 3-2024	% Change
New Listings	7	15	+ 114.3%	19	25	+ 31.6%
Pending Sales	5	10	+ 100.0%	14	26	+ 85.7%
Closed Sales	1	2	+ 100.0%	12	13	+ 8.3%
Days on Market Until Sale	97	12	- 87.6%	35	38	+ 8.6%
Median Sales Price*	\$439,950	\$410,788	- 6.6%	\$312,140	\$351,635	+ 12.7%
Average Sales Price*	\$439,950	\$410,788	- 6.6%	\$383,135	\$450,545	+ 17.6%
Percent of Original List Price Received*	100.0%	94.8%	- 5.2%	99.0%	98.7%	- 0.3%
Inventory of Homes for Sale	7	17	+ 142.9%	—	—	—
Months Supply of Inventory	1.1	2.9	+ 163.6%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family  
Rolling 12-Month Calculation



Median Sales Price - Condo/Town  
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.