

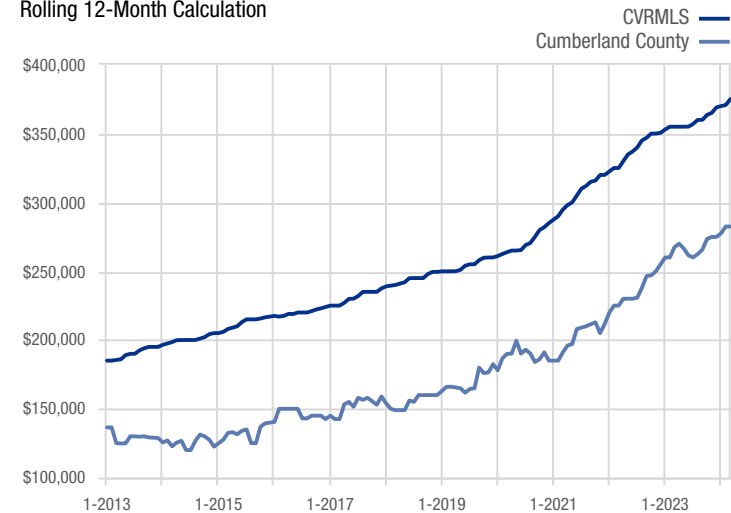
Cumberland County

| Single Family | March | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 3-2023 | Thru 3-2024 | % Change |
| New Listings | 10 | 8 | - 20.0% | 29 | 35 | + 20.7% |
| Pending Sales | 8 | 13 | + 62.5% | 28 | 32 | + 14.3% |
| Closed Sales | 11 | 7 | - 36.4% | 27 | 20 | - 25.9% |
| Days on Market Until Sale | 62 | 22 | - 64.5% | 44 | 54 | + 22.7% |
| Median Sales Price* | \$290,000 | \$289,950 | - 0.0% | \$279,900 | \$290,000 | + 3.6% |
| Average Sales Price* | \$343,809 | \$296,364 | - 13.8% | \$332,169 | \$310,650 | - 6.5% |
| Percent of Original List Price Received* | 97.9% | 100.0% | + 2.1% | 97.7% | 98.8% | + 1.1% |
| Inventory of Homes for Sale | 18 | 11 | - 38.9% | — | — | — |
| Months Supply of Inventory | 2.3 | 1.1 | - 52.2% | — | — | — |

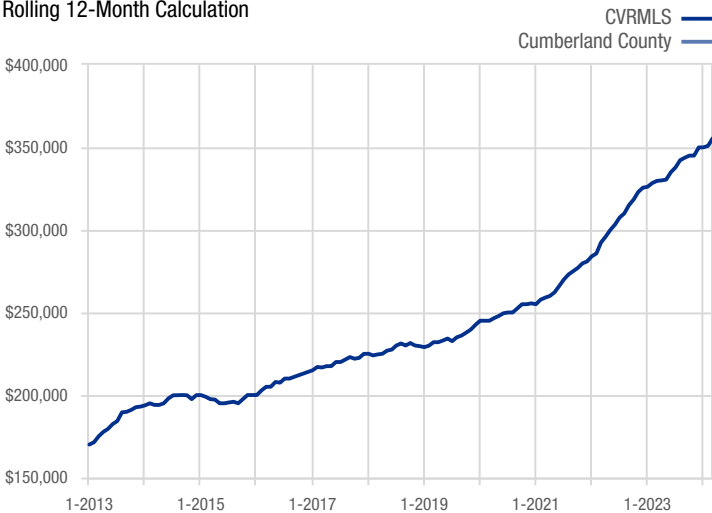
| Condo/Town | March | | | Year to Date | | |
|--|-------|------|----------|--------------|-------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 3-2023 | Thru 3-2024 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of Original List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.