

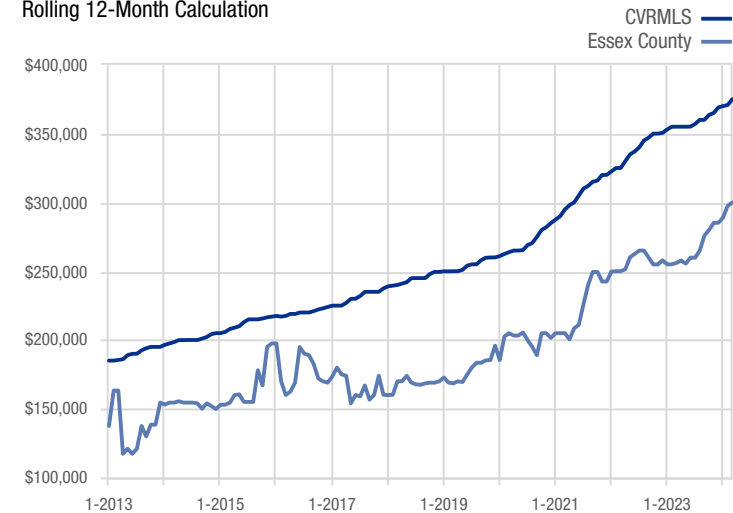
Essex County

Single Family	March			Year to Date		
Key Metrics	2023	2024	% Change	Thru 3-2023	Thru 3-2024	% Change
New Listings	13	9	- 30.8%	32	18	- 43.8%
Pending Sales	11	6	- 45.5%	26	17	- 34.6%
Closed Sales	6	5	- 16.7%	18	9	- 50.0%
Days on Market Until Sale	49	101	+ 106.1%	42	120	+ 185.7%
Median Sales Price*	\$280,000	\$309,000	+ 10.4%	\$253,500	\$309,000	+ 21.9%
Average Sales Price*	\$302,475	\$305,530	+ 1.0%	\$298,289	\$294,539	- 1.3%
Percent of Original List Price Received*	91.5%	99.7%	+ 9.0%	95.0%	96.9%	+ 2.0%
Inventory of Homes for Sale	21	23	+ 9.5%	—	—	—
Months Supply of Inventory	2.6	3.5	+ 34.6%	—	—	—

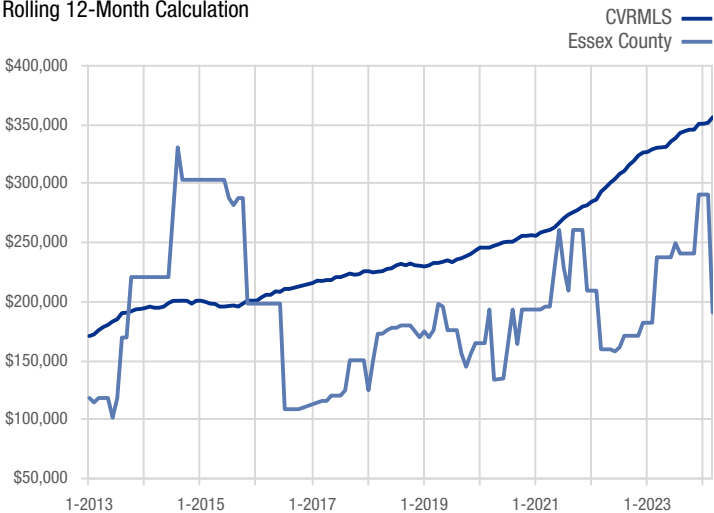
Condo/Town	March			Year to Date		
Key Metrics	2023	2024	% Change	Thru 3-2023	Thru 3-2024	% Change
New Listings	1	0	- 100.0%	2	1	- 50.0%
Pending Sales	1	1	0.0%	2	1	- 50.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Days on Market Until Sale	3	10	+ 233.3%	3	10	+ 233.3%
Median Sales Price*	\$330,000	\$158,800	- 51.9%	\$330,000	\$158,800	- 51.9%
Average Sales Price*	\$330,000	\$158,800	- 51.9%	\$330,000	\$158,800	- 51.9%
Percent of Original List Price Received*	101.5%	100.0%	- 1.5%	101.5%	100.0%	- 1.5%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.