

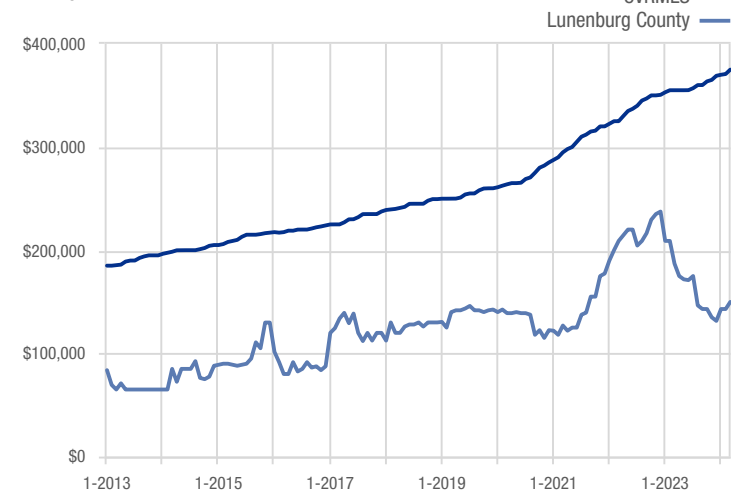
Lunenburg County

Single Family	March			Year to Date		
Key Metrics	2023	2024	% Change	Thru 3-2023	Thru 3-2024	% Change
New Listings	12	2	- 83.3%	17	5	- 70.6%
Pending Sales	13	5	- 61.5%	16	10	- 37.5%
Closed Sales	3	2	- 33.3%	5	5	0.0%
Days on Market Until Sale	66	52	- 21.2%	75	74	- 1.3%
Median Sales Price*	\$143,000	\$581,000	+ 306.3%	\$143,000	\$365,450	+ 155.6%
Average Sales Price*	\$123,250	\$581,000	+ 371.4%	\$126,950	\$395,850	+ 211.8%
Percent of Original List Price Received*	96.6%	97.6%	+ 1.0%	87.3%	93.8%	+ 7.4%
Inventory of Homes for Sale	8	2	- 75.0%	—	—	—
Months Supply of Inventory	2.4	0.6	- 75.0%	—	—	—

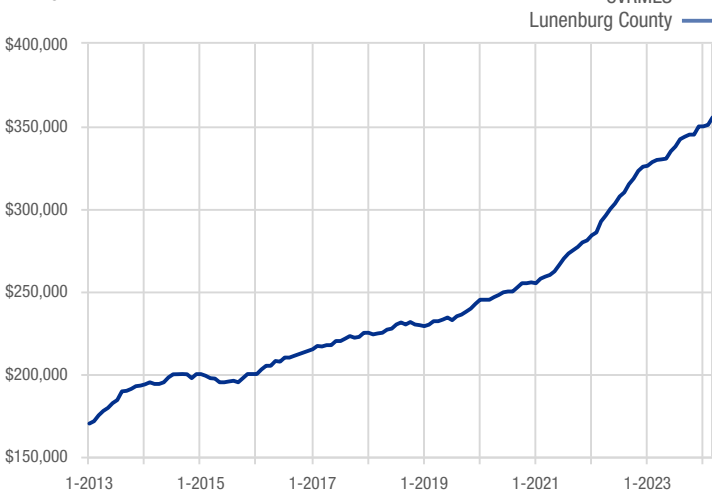
Condo/Town	March			Year to Date		
Key Metrics	2023	2024	% Change	Thru 3-2023	Thru 3-2024	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.