Local Market Update – April 2024A Research Tool Provided by Central Virginia Regional MLS.

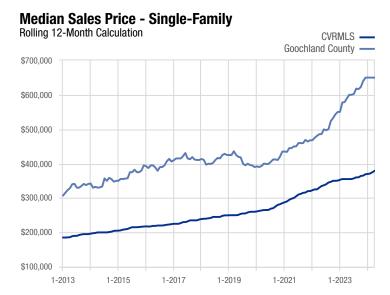


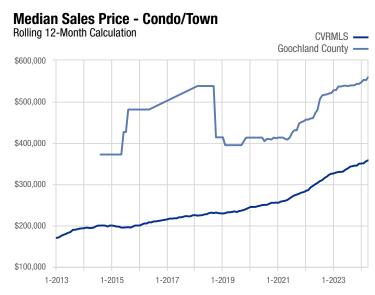
Goochland County

Single Family		April			Year to Date	
Key Metrics	2023	2024	% Change	Thru 4-2023	Thru 4-2024	% Change
New Listings	48	49	+ 2.1%	152	183	+ 20.4%
Pending Sales	34	37	+ 8.8%	123	132	+ 7.3%
Closed Sales	32	27	- 15.6%	122	91	- 25.4%
Days on Market Until Sale	42	40	- 4.8%	33	32	- 3.0%
Median Sales Price*	\$604,935	\$605,000	+ 0.0%	\$599,600	\$628,750	+ 4.9%
Average Sales Price*	\$582,797	\$845,860	+ 45.1%	\$629,001	\$779,494	+ 23.9%
Percent of Original List Price Received*	99.1%	104.2%	+ 5.1%	102.8%	100.8%	- 1.9%
Inventory of Homes for Sale	98	81	- 17.3%		_	_
Months Supply of Inventory	3.1	2.6	- 16.1%		_	_

Condo/Town		April			Year to Date	
Key Metrics	2023	2024	% Change	Thru 4-2023	Thru 4-2024	% Change
New Listings	3	5	+ 66.7%	15	27	+ 80.0%
Pending Sales	2	5	+ 150.0%	13	23	+ 76.9%
Closed Sales	1	7	+ 600.0%	11	18	+ 63.6%
Days on Market Until Sale	64	25	- 60.9%	22	29	+ 31.8%
Median Sales Price*	\$469,950	\$572,120	+ 21.7%	\$559,870	\$572,943	+ 2.3%
Average Sales Price*	\$469,950	\$574,214	+ 22.2%	\$546,343	\$576,677	+ 5.6%
Percent of Original List Price Received*	100.0%	103.7%	+ 3.7%	105.2%	105.5%	+ 0.3%
Inventory of Homes for Sale	9	8	- 11.1%		_	_
Months Supply of Inventory	3.1	1.7	- 45.2%		_	_

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.