

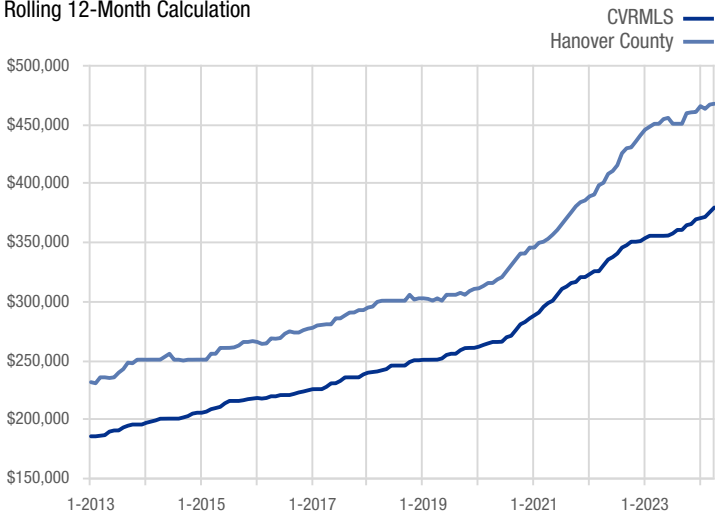
Hanover County

Single Family	April			Year to Date		
Key Metrics	2023	2024	% Change	Thru 4-2023	Thru 4-2024	% Change
New Listings	147	144	- 2.0%	482	477	- 1.0%
Pending Sales	117	124	+ 6.0%	390	380	- 2.6%
Closed Sales	82	78	- 4.9%	348	289	- 17.0%
Days on Market Until Sale	27	32	+ 18.5%	34	36	+ 5.9%
Median Sales Price*	\$450,000	\$465,000	+ 3.3%	\$455,915	\$475,000	+ 4.2%
Average Sales Price*	\$489,733	\$511,675	+ 4.5%	\$490,828	\$531,109	+ 8.2%
Percent of Original List Price Received*	101.8%	101.7%	- 0.1%	99.8%	100.6%	+ 0.8%
Inventory of Homes for Sale	235	217	- 7.7%	—	—	—
Months Supply of Inventory	2.3	2.4	+ 4.3%	—	—	—

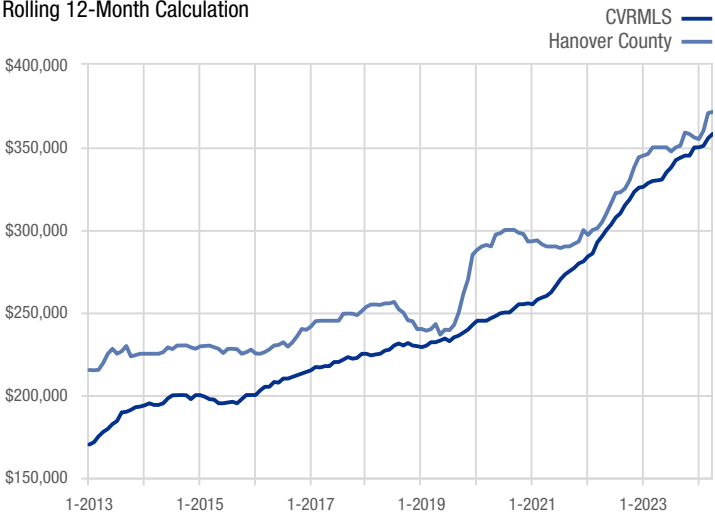
Condo/Town	April			Year to Date		
Key Metrics	2023	2024	% Change	Thru 4-2023	Thru 4-2024	% Change
New Listings	19	27	+ 42.1%	65	76	+ 16.9%
Pending Sales	12	9	- 25.0%	53	49	- 7.5%
Closed Sales	8	9	+ 12.5%	43	36	- 16.3%
Days on Market Until Sale	58	19	- 67.2%	27	48	+ 77.8%
Median Sales Price*	\$362,500	\$379,950	+ 4.8%	\$345,000	\$394,500	+ 14.3%
Average Sales Price*	\$348,294	\$379,654	+ 9.0%	\$332,570	\$398,636	+ 19.9%
Percent of Original List Price Received*	102.8%	101.0%	- 1.8%	99.8%	99.8%	0.0%
Inventory of Homes for Sale	28	37	+ 32.1%	—	—	—
Months Supply of Inventory	2.2	3.3	+ 50.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.