

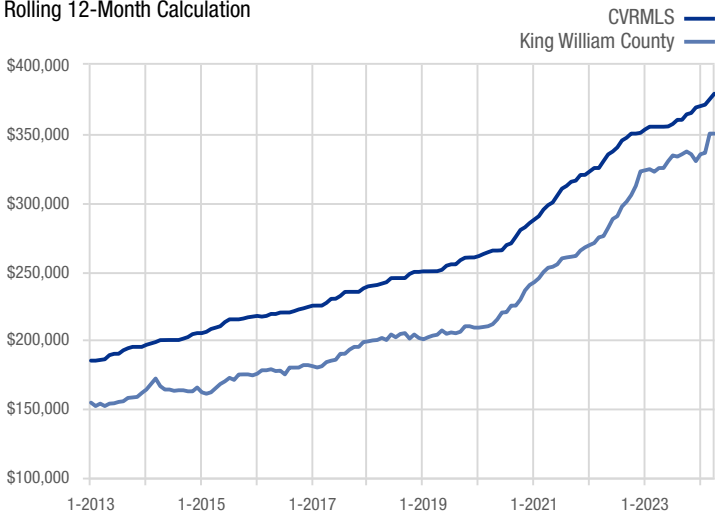
King William County

| Single Family | April | | | Year to Date | | |
|------------------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 4-2023 | Thru 4-2024 | % Change |
| New Listings | 18 | 23 | + 27.8% | 71 | 93 | + 31.0% |
| Pending Sales | 18 | 18 | 0.0% | 64 | 70 | + 9.4% |
| Closed Sales | 14 | 19 | + 35.7% | 48 | 67 | + 39.6% |
| Days on Market Until Sale | 40 | 63 | + 57.5% | 32 | 41 | + 28.1% |
| Median Sales Price* | \$340,000 | \$352,789 | + 3.8% | \$319,475 | \$369,000 | + 15.5% |
| Average Sales Price* | \$342,679 | \$389,441 | + 13.6% | \$323,016 | \$389,535 | + 20.6% |
| Percent of Original List Price Received* | 94.6% | 99.5% | + 5.2% | 98.2% | 98.2% | 0.0% |
| Inventory of Homes for Sale | 25 | 63 | + 152.0% | — | — | — |
| Months Supply of Inventory | 1.4 | 4.1 | + 192.9% | — | — | — |

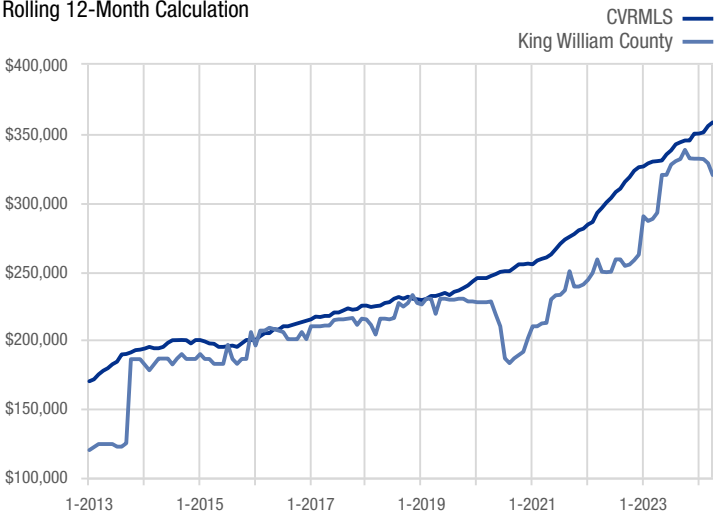
| Condo/Town | April | | | Year to Date | | |
|------------------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 4-2023 | Thru 4-2024 | % Change |
| New Listings | 1 | 4 | + 300.0% | 8 | 17 | + 112.5% |
| Pending Sales | 2 | 3 | + 50.0% | 7 | 13 | + 85.7% |
| Closed Sales | 3 | 2 | - 33.3% | 6 | 9 | + 50.0% |
| Days on Market Until Sale | 7 | 21 | + 200.0% | 25 | 37 | + 48.0% |
| Median Sales Price* | \$331,500 | \$302,450 | - 8.8% | \$328,250 | \$285,000 | - 13.2% |
| Average Sales Price* | \$345,220 | \$302,450 | - 12.4% | \$331,433 | \$286,983 | - 13.4% |
| Percent of Original List Price Received* | 99.3% | 98.3% | - 1.0% | 98.1% | 98.2% | + 0.1% |
| Inventory of Homes for Sale | 6 | 12 | + 100.0% | — | — | — |
| Months Supply of Inventory | 2.9 | 6.0 | + 106.9% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.