

MLS Area 20

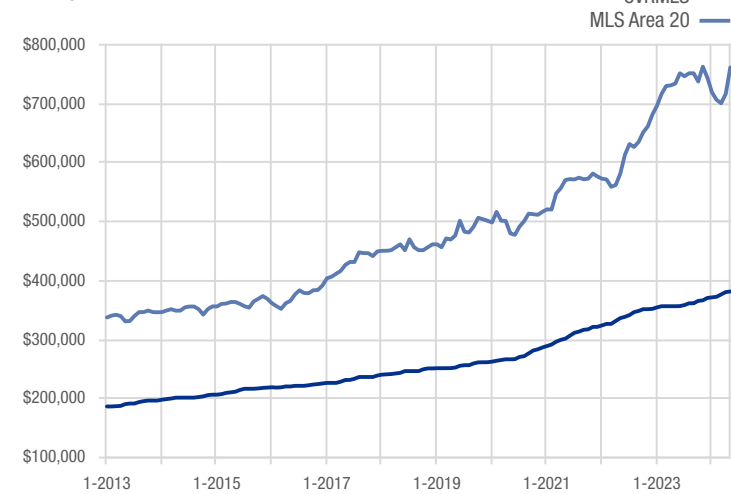
20-Richmond

Single Family	May			Year to Date		
Key Metrics	2023	2024	% Change	Thru 5-2023	Thru 5-2024	% Change
New Listings	26	31	+ 19.2%	107	134	+ 25.2%
Pending Sales	22	30	+ 36.4%	99	121	+ 22.2%
Closed Sales	32	46	+ 43.8%	79	98	+ 24.1%
Days on Market Until Sale	13	11	- 15.4%	12	14	+ 16.7%
Median Sales Price*	\$715,000	\$955,000	+ 33.6%	\$752,250	\$798,000	+ 6.1%
Average Sales Price*	\$1,040,455	\$1,146,245	+ 10.2%	\$950,903	\$1,026,320	+ 7.9%
Percent of Original List Price Received*	107.9%	107.5%	- 0.4%	107.1%	105.7%	- 1.3%
Inventory of Homes for Sale	12	18	+ 50.0%	—	—	—
Months Supply of Inventory	0.6	0.9	+ 50.0%	—	—	—

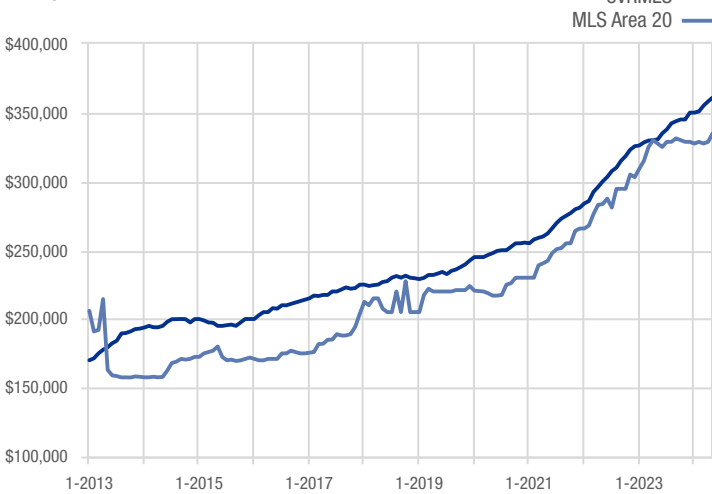
Condo/Town	May			Year to Date		
Key Metrics	2023	2024	% Change	Thru 5-2023	Thru 5-2024	% Change
New Listings	3	4	+ 33.3%	17	21	+ 23.5%
Pending Sales	4	2	- 50.0%	16	12	- 25.0%
Closed Sales	5	0	- 100.0%	15	10	- 33.3%
Days on Market Until Sale	9	—	—	8	19	+ 137.5%
Median Sales Price*	\$325,000	—	—	\$332,500	\$370,225	+ 11.3%
Average Sales Price*	\$521,900	—	—	\$449,007	\$461,445	+ 2.8%
Percent of Original List Price Received*	102.7%	—	—	102.6%	99.9%	- 2.6%
Inventory of Homes for Sale	2	15	+ 650.0%	—	—	—
Months Supply of Inventory	0.6	5.2	+ 766.7%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family



Median Sales Price - Condo/Town



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.