

MLS Area 36

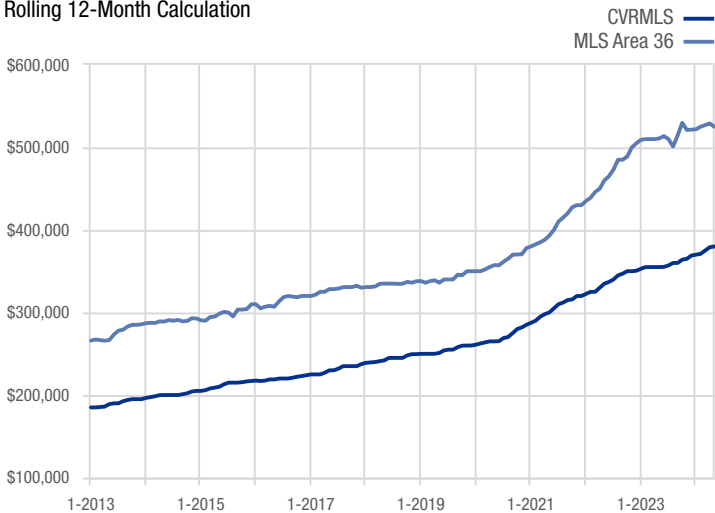
36-Hanover

Single Family	May			Year to Date		
Key Metrics	2023	2024	% Change	Thru 5-2023	Thru 5-2024	% Change
New Listings	73	65	- 11.0%	364	349	- 4.1%
Pending Sales	63	62	- 1.6%	297	270	- 9.1%
Closed Sales	68	75	+ 10.3%	271	232	- 14.4%
Days on Market Until Sale	23	24	+ 4.3%	34	36	+ 5.9%
Median Sales Price*	\$543,725	\$502,500	- 7.6%	\$527,000	\$540,000	+ 2.5%
Average Sales Price*	\$561,851	\$553,074	- 1.6%	\$537,095	\$571,500	+ 6.4%
Percent of Original List Price Received*	101.7%	101.4%	- 0.3%	100.5%	101.1%	+ 0.6%
Inventory of Homes for Sale	147	122	- 17.0%	—	—	—
Months Supply of Inventory	2.6	2.5	- 3.8%	—	—	—

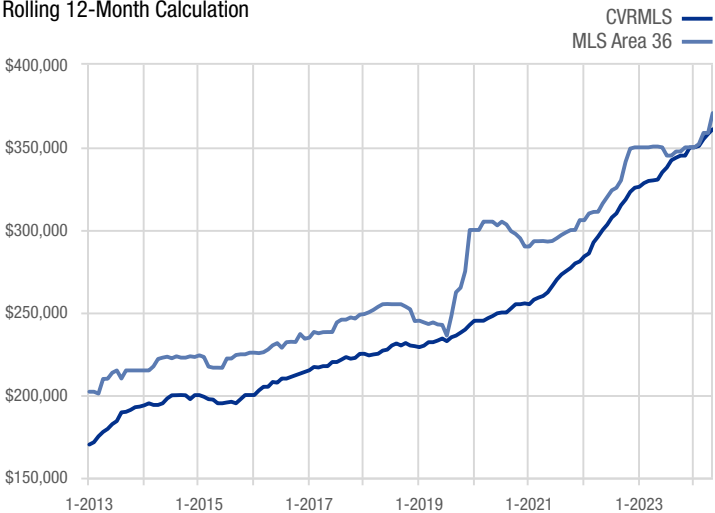
Condo/Town	May			Year to Date		
Key Metrics	2023	2024	% Change	Thru 5-2023	Thru 5-2024	% Change
New Listings	6	14	+ 133.3%	41	68	+ 65.9%
Pending Sales	5	14	+ 180.0%	32	43	+ 34.4%
Closed Sales	6	10	+ 66.7%	29	33	+ 13.8%
Days on Market Until Sale	125	9	- 92.8%	60	17	- 71.7%
Median Sales Price*	\$292,475	\$385,000	+ 31.6%	\$345,000	\$390,000	+ 13.0%
Average Sales Price*	\$342,643	\$394,895	+ 15.2%	\$327,073	\$400,005	+ 22.3%
Percent of Original List Price Received*	100.0%	101.1%	+ 1.1%	99.5%	100.8%	+ 1.3%
Inventory of Homes for Sale	17	21	+ 23.5%	—	—	—
Months Supply of Inventory	2.7	2.6	- 3.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.