

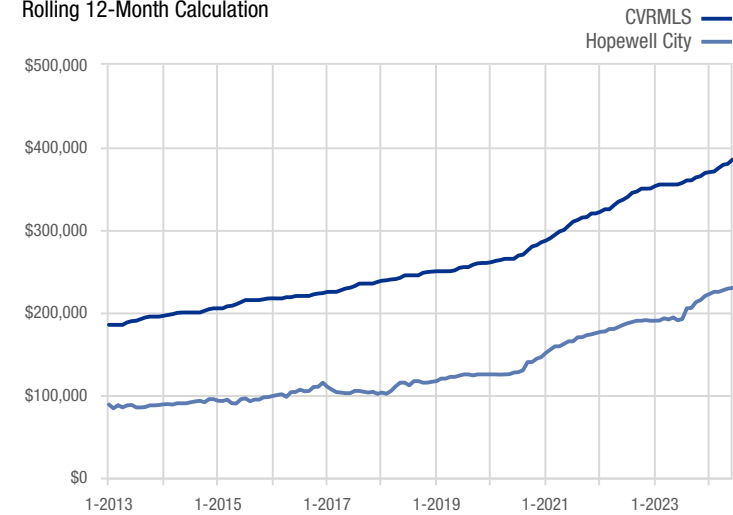
Hopewell City

Single Family	June			Year to Date		
Key Metrics	2023	2024	% Change	Thru 6-2023	Thru 6-2024	% Change
New Listings	29	35	+ 20.7%	212	222	+ 4.7%
Pending Sales	27	40	+ 48.1%	201	196	- 2.5%
Closed Sales	33	41	+ 24.2%	177	168	- 5.1%
Days on Market Until Sale	20	25	+ 25.0%	25	27	+ 8.0%
Median Sales Price*	\$227,000	\$230,000	+ 1.3%	\$211,000	\$235,750	+ 11.7%
Average Sales Price*	\$230,998	\$240,529	+ 4.1%	\$209,077	\$234,314	+ 12.1%
Percent of Original List Price Received*	99.1%	95.9%	- 3.2%	97.6%	98.0%	+ 0.4%
Inventory of Homes for Sale	27	31	+ 14.8%	—	—	—
Months Supply of Inventory	0.9	1.2	+ 33.3%	—	—	—

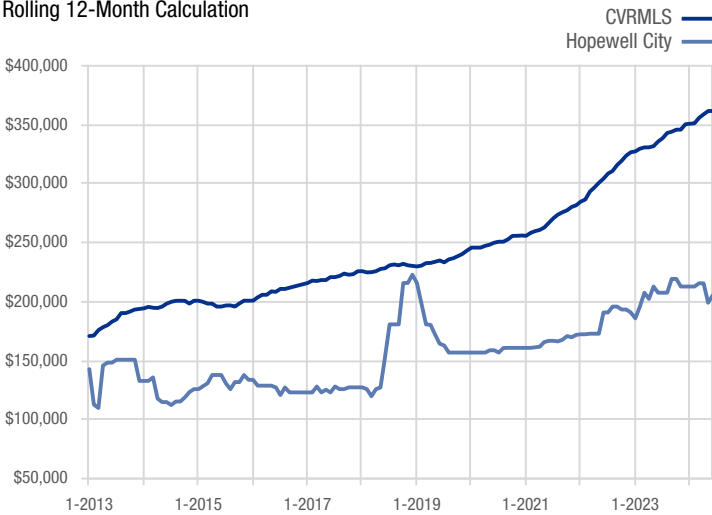
Condo/Town	June			Year to Date		
Key Metrics	2023	2024	% Change	Thru 6-2023	Thru 6-2024	% Change
New Listings	0	0	0.0%	5	3	- 40.0%
Pending Sales	1	1	0.0%	4	4	0.0%
Closed Sales	0	1	—	3	3	0.0%
Days on Market Until Sale	—	6	—	6	24	+ 300.0%
Median Sales Price*	—	\$249,000	—	\$212,000	\$180,000	- 15.1%
Average Sales Price*	—	\$249,000	—	\$209,000	\$161,333	- 22.8%
Percent of Original List Price Received*	—	100.0%	—	100.3%	96.3%	- 4.0%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family  
Rolling 12-Month Calculation



Median Sales Price - Condo/Town  
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.