

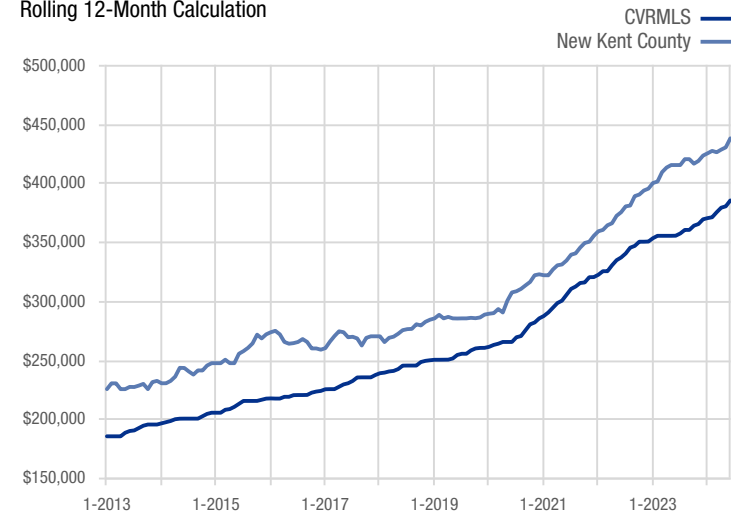
New Kent County

| Single Family | June | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 6-2023 | Thru 6-2024 | % Change |
| New Listings | 42 | 42 | 0.0% | 290 | 225 | - 22.4% |
| Pending Sales | 34 | 21 | - 38.2% | 218 | 183 | - 16.1% |
| Closed Sales | 46 | 44 | - 4.3% | 213 | 175 | - 17.8% |
| Days on Market Until Sale | 23 | 28 | + 21.7% | 28 | 44 | + 57.1% |
| Median Sales Price* | \$395,170 | \$435,675 | + 10.3% | \$409,950 | \$440,840 | + 7.5% |
| Average Sales Price* | \$423,370 | \$481,252 | + 13.7% | \$441,346 | \$496,034 | + 12.4% |
| Percent of Original List Price Received* | 101.0% | 102.3% | + 1.3% | 100.9% | 101.7% | + 0.8% |
| Inventory of Homes for Sale | 101 | 91 | - 9.9% | — | — | — |
| Months Supply of Inventory | 2.8 | 3.1 | + 10.7% | — | — | — |

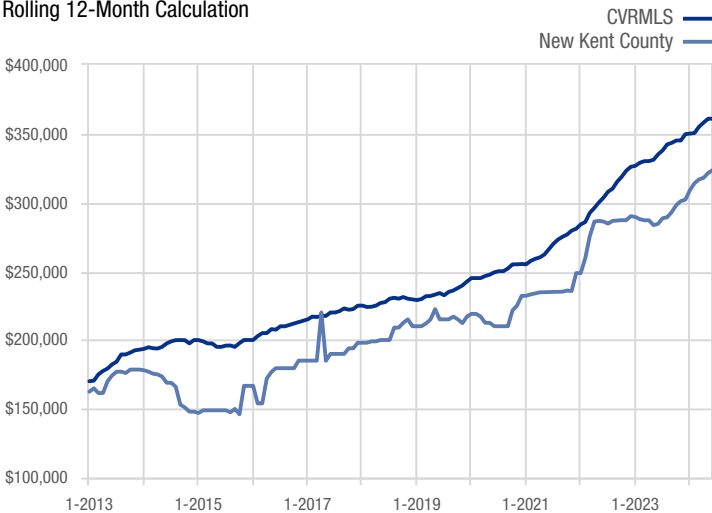
| Condo/Town | June | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 6-2023 | Thru 6-2024 | % Change |
| New Listings | 8 | 2 | - 75.0% | 42 | 26 | - 38.1% |
| Pending Sales | 7 | 2 | - 71.4% | 33 | 20 | - 39.4% |
| Closed Sales | 2 | 4 | + 100.0% | 29 | 18 | - 37.9% |
| Days on Market Until Sale | 41 | 1 | - 97.6% | 20 | 15 | - 25.0% |
| Median Sales Price* | \$302,410 | \$326,873 | + 8.1% | \$276,990 | \$312,348 | + 12.8% |
| Average Sales Price* | \$302,410 | \$326,700 | + 8.0% | \$288,437 | \$310,254 | + 7.6% |
| Percent of Original List Price Received* | 97.6% | 100.4% | + 2.9% | 100.8% | 99.3% | - 1.5% |
| Inventory of Homes for Sale | 10 | 8 | - 20.0% | — | — | — |
| Months Supply of Inventory | 1.6 | 2.3 | + 43.8% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.