Local Market Update – July 2024A Research Tool Provided by Central Virginia Regional MLS.

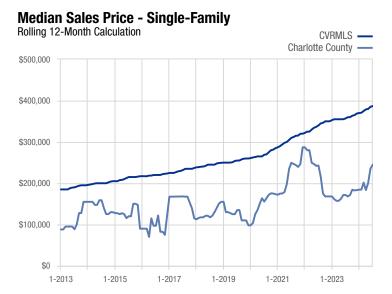


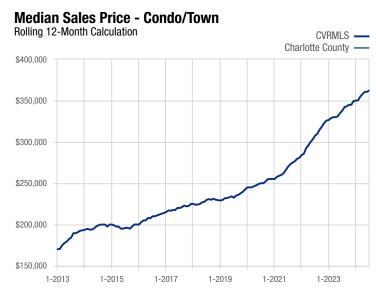
Charlotte County

| Single Family | July | | | Year to Date | | | |
|--|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics | 2023 | 2024 | % Change | Thru 7-2023 | Thru 7-2024 | % Change | |
| New Listings | 1 | 5 | + 400.0% | 11 | 17 | + 54.5% | |
| Pending Sales | 0 | 1 | | 8 | 8 | 0.0% | |
| Closed Sales | 2 | 1 | - 50.0% | 7 | 9 | + 28.6% | |
| Days on Market Until Sale | 17 | 32 | + 88.2% | 38 | 56 | + 47.4% | |
| Median Sales Price* | \$229,350 | \$470,000 | + 104.9% | \$184,500 | \$270,000 | + 46.3% | |
| Average Sales Price* | \$229,350 | \$470,000 | + 104.9% | \$198,657 | \$287,556 | + 44.7% | |
| Percent of Original List Price Received* | 113.4% | 97.1% | - 14.4% | 95.9% | 93.6% | - 2.4% | |
| Inventory of Homes for Sale | 3 | 8 | + 166.7% | | _ | _ | |
| Months Supply of Inventory | 1.7 | 4.9 | + 188.2% | | _ | _ | |

| Condo/Town | July | | | Year to Date | | |
|--|------|------|----------|--------------|-------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 7-2023 | Thru 7-2024 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | _ | _ | | | _ | _ |
| Median Sales Price* | _ | | | | _ | _ |
| Average Sales Price* | _ | - | _ | | _ | _ |
| Percent of Original List Price Received* | _ | | _ | | _ | _ |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | | _ | _ |
| Months Supply of Inventory | _ | _ | | | _ | _ |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.