

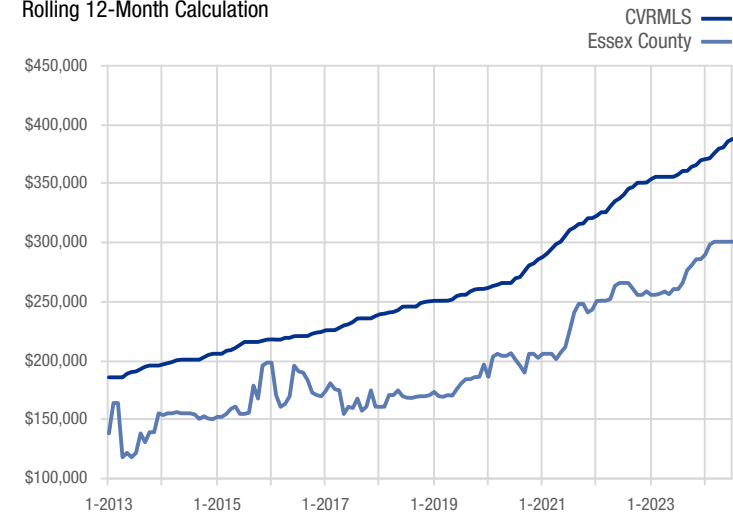
Essex County

| Single Family                            | July      |           |          | Year to Date |             |          |
|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                              | 2023      | 2024      | % Change | Thru 7-2023  | Thru 7-2024 | % Change |
| New Listings                             | 14        | 12        | - 14.3%  | 77           | 65          | - 15.6%  |
| Pending Sales                            | 14        | 9         | - 35.7%  | 53           | 50          | - 5.7%   |
| Closed Sales                             | 4         | 12        | + 200.0% | 45           | 47          | + 4.4%   |
| Days on Market Until Sale                | 24        | 34        | + 41.7%  | 33           | 65          | + 97.0%  |
| Median Sales Price*                      | \$261,675 | \$288,500 | + 10.3%  | \$273,400    | \$308,000   | + 12.7%  |
| Average Sales Price*                     | \$320,075 | \$306,827 | - 4.1%   | \$299,308    | \$404,679   | + 35.2%  |
| Percent of Original List Price Received* | 98.1%     | 97.4%     | - 0.7%   | 96.6%        | 98.2%       | + 1.7%   |
| Inventory of Homes for Sale              | 34        | 28        | - 17.6%  | —            | —           | —        |
| Months Supply of Inventory               | 4.7       | 4.0       | - 14.9%  | —            | —           | —        |

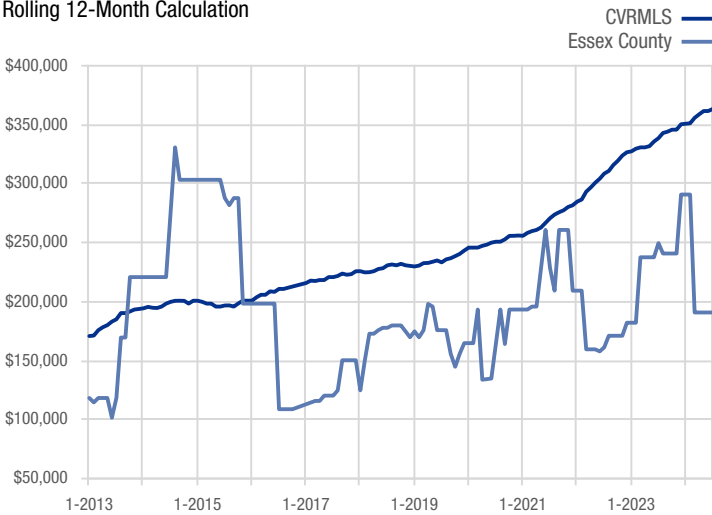
| Condo/Town                               | July |      |          | Year to Date |             |          |
|--|------|------|----------|--------------|-------------|----------|
| Key Metrics                              | 2023 | 2024 | % Change | Thru 7-2023  | Thru 7-2024 | % Change |
| New Listings                             | 0    | 0    | 0.0%     | 4            | 2           | - 50.0%  |
| Pending Sales                            | 0    | 0    | 0.0%     | 3            | 2           | - 33.3%  |
| Closed Sales                             | 0    | 0    | 0.0%     | 3            | 1           | - 66.7%  |
| Days on Market Until Sale                | —    | —    | —        | 3            | 10          | + 233.3% |
| Median Sales Price*                      | —    | —    | —        | \$315,000    | \$158,800   | - 49.6%  |
| Average Sales Price*                     | —    | —    | —        | \$267,333    | \$158,800   | - 40.6%  |
| Percent of Original List Price Received* | —    | —    | —        | 101.0%       | 100.0%      | - 1.0%   |
| Inventory of Homes for Sale              | 1    | 0    | - 100.0% | —            | —           | —        |
| Months Supply of Inventory               | 1.0  | —    | —        | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family  
Rolling 12-Month Calculation



Median Sales Price - Condo/Town  
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.