## **Local Market Update – July 2024**A Research Tool Provided by Central Virginia Regional MLS.

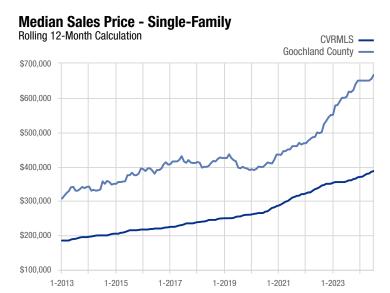


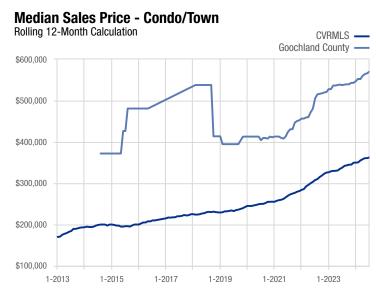
## **Goochland County**

Single Family	July			Year to Date			
Key Metrics	2023	2024	% Change	Thru 7-2023	Thru 7-2024	% Change	
New Listings	40	35	- 12.5%	286	331	+ 15.7%	
Pending Sales	28	26	- 7.1%	211	221	+ 4.7%	
Closed Sales	27	30	+ 11.1%	220	194	- 11.8%	
Days on Market Until Sale	30	24	- 20.0%	32	30	- 6.3%	
Median Sales Price*	\$639,900	\$801,823	+ 25.3%	\$617,200	\$675,000	+ 9.4%	
Average Sales Price*	\$712,913	\$789,394	+ 10.7%	\$673,271	\$788,971	+ 17.2%	
Percent of Original List Price Received*	101.7%	107.9%	+ 6.1%	103.3%	102.2%	- 1.1%	
Inventory of Homes for Sale	75	101	+ 34.7%		_	_	
Months Supply of Inventory	2.6	3.4	+ 30.8%				

Condo/Town	July			Year to Date			
Key Metrics	2023	2024	% Change	Thru 7-2023	Thru 7-2024	% Change	
New Listings	4	6	+ 50.0%	27	38	+ 40.7%	
Pending Sales	7	7	0.0%	28	33	+ 17.9%	
Closed Sales	1	5	+ 400.0%	20	32	+ 60.0%	
Days on Market Until Sale	12	22	+ 83.3%	55	31	- 43.6%	
Median Sales Price*	\$489,790	\$608,115	+ 24.2%	\$539,460	\$577,573	+ 7.1%	
Average Sales Price*	\$489,790	\$596,377	+ 21.8%	\$537,468	\$579,891	+ 7.9%	
Percent of Original List Price Received*	100.0%	106.5%	+ 6.5%	103.5%	105.8%	+ 2.2%	
Inventory of Homes for Sale	5	6	+ 20.0%		_	_	
Months Supply of Inventory	1.4	1.4	0.0%		_	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.