

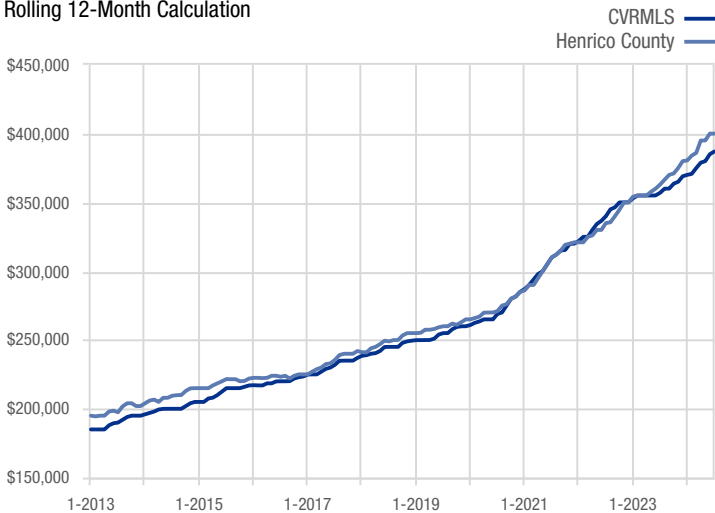
Henrico County

| Single Family | July | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 7-2023 | Thru 7-2024 | % Change |
| New Listings | 273 | 290 | + 6.2% | 1,864 | 1,946 | + 4.4% |
| Pending Sales | 250 | 258 | + 3.2% | 1,713 | 1,688 | - 1.5% |
| Closed Sales | 253 | 241 | - 4.7% | 1,608 | 1,547 | - 3.8% |
| Days on Market Until Sale | 12 | 13 | + 8.3% | 17 | 18 | + 5.9% |
| Median Sales Price* | \$427,000 | \$425,000 | - 0.5% | \$370,000 | \$405,000 | + 9.5% |
| Average Sales Price* | \$495,004 | \$499,149 | + 0.8% | \$442,328 | \$490,737 | + 10.9% |
| Percent of Original List Price Received* | 104.1% | 101.6% | - 2.4% | 102.6% | 101.9% | - 0.7% |
| Inventory of Homes for Sale | 206 | 261 | + 26.7% | — | — | — |
| Months Supply of Inventory | 0.9 | 1.2 | + 33.3% | — | — | — |

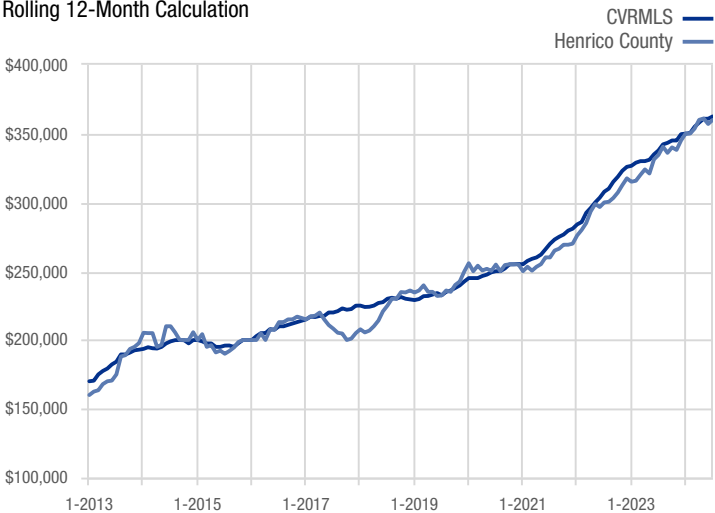
| Condo/Town | July | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 7-2023 | Thru 7-2024 | % Change |
| New Listings | 90 | 121 | + 34.4% | 790 | 805 | + 1.9% |
| Pending Sales | 91 | 89 | - 2.2% | 708 | 697 | - 1.6% |
| Closed Sales | 91 | 114 | + 25.3% | 630 | 635 | + 0.8% |
| Days on Market Until Sale | 20 | 32 | + 60.0% | 24 | 30 | + 25.0% |
| Median Sales Price* | \$374,990 | \$403,500 | + 7.6% | \$349,263 | \$373,015 | + 6.8% |
| Average Sales Price* | \$386,829 | \$417,548 | + 7.9% | \$374,450 | \$408,289 | + 9.0% |
| Percent of Original List Price Received* | 101.2% | 100.9% | - 0.3% | 100.9% | 100.6% | - 0.3% |
| Inventory of Homes for Sale | 128 | 159 | + 24.2% | — | — | — |
| Months Supply of Inventory | 1.3 | 1.7 | + 30.8% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.