

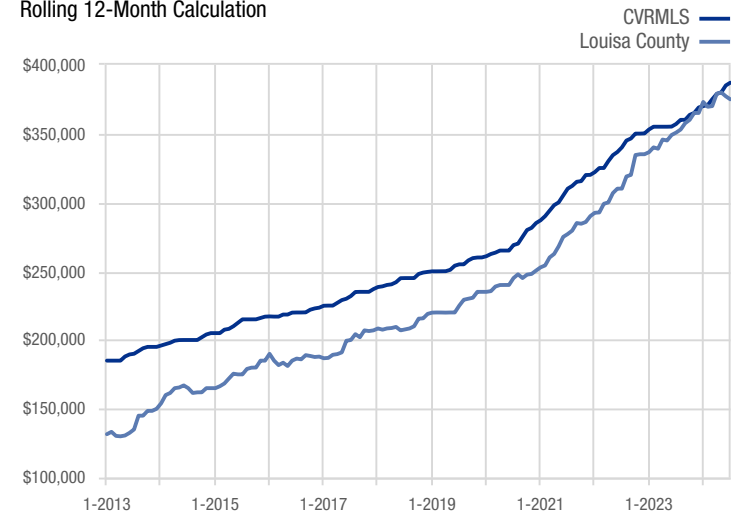
Louisa County

Single Family	July			Year to Date		
Key Metrics	2023	2024	% Change	Thru 7-2023	Thru 7-2024	% Change
New Listings	33	42	+ 27.3%	230	266	+ 15.7%
Pending Sales	23	36	+ 56.5%	179	225	+ 25.7%
Closed Sales	23	34	+ 47.8%	158	198	+ 25.3%
Days on Market Until Sale	41	30	- 26.8%	41	47	+ 14.6%
Median Sales Price*	\$365,000	\$369,950	+ 1.4%	\$359,975	\$370,000	+ 2.8%
Average Sales Price*	\$440,396	\$409,121	- 7.1%	\$422,807	\$447,259	+ 5.8%
Percent of Original List Price Received*	98.7%	95.5%	- 3.2%	98.5%	96.9%	- 1.6%
Inventory of Homes for Sale	77	73	- 5.2%	—	—	—
Months Supply of Inventory	3.3	2.5	- 24.2%	—	—	—

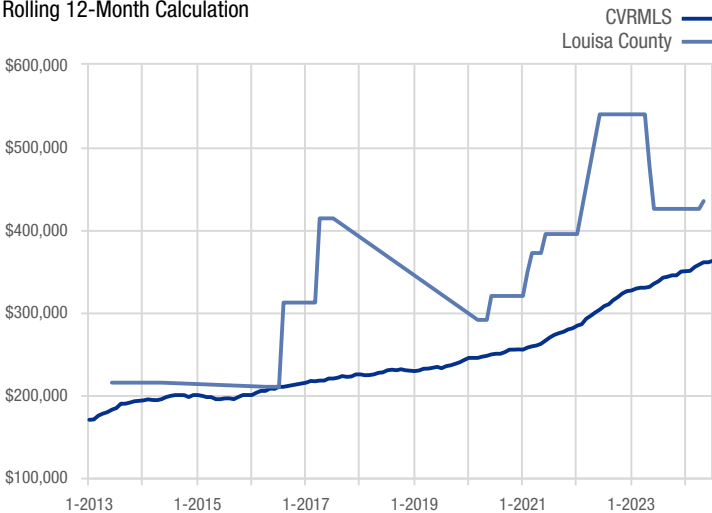
Condo/Town	July			Year to Date		
Key Metrics	2023	2024	% Change	Thru 7-2023	Thru 7-2024	% Change
New Listings	0	0	0.0%	2	2	0.0%
Pending Sales	0	1	—	2	1	- 50.0%
Closed Sales	0	0	0.0%	2	0	- 100.0%
Days on Market Until Sale	—	—	—	21	—	—
Median Sales Price*	—	—	—	\$425,490	—	—
Average Sales Price*	—	—	—	\$425,490	—	—
Percent of Original List Price Received*	—	—	—	97.9%	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.