

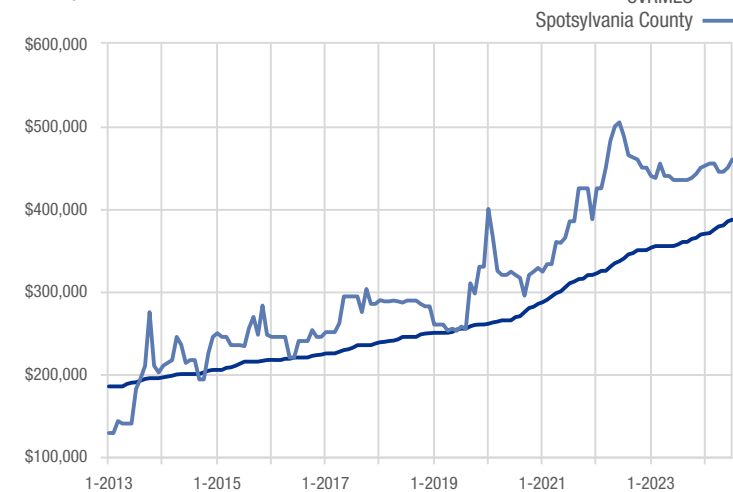
Spotsylvania County

| Single Family | July | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 7-2023 | Thru 7-2024 | % Change |
| New Listings | 11 | 19 | + 72.7% | 56 | 88 | + 57.1% |
| Pending Sales | 7 | 16 | + 128.6% | 46 | 70 | + 52.2% |
| Closed Sales | 8 | 10 | + 25.0% | 43 | 57 | + 32.6% |
| Days on Market Until Sale | 29 | 22 | - 24.1% | 41 | 44 | + 7.3% |
| Median Sales Price* | \$427,500 | \$537,450 | + 25.7% | \$440,000 | \$464,900 | + 5.7% |
| Average Sales Price* | \$506,905 | \$522,390 | + 3.1% | \$502,788 | \$515,881 | + 2.6% |
| Percent of Original List Price Received* | 97.8% | 96.8% | - 1.0% | 98.2% | 98.5% | + 0.3% |
| Inventory of Homes for Sale | 14 | 26 | + 85.7% | — | — | — |
| Months Supply of Inventory | 2.6 | 3.1 | + 19.2% | — | — | — |

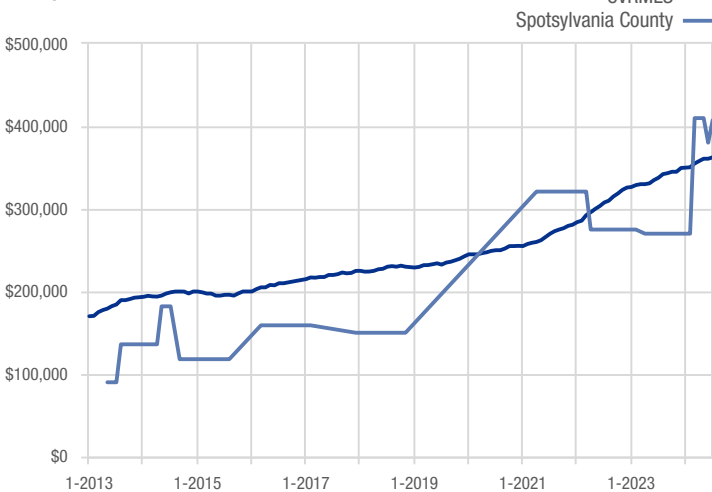
| Condo/Town | July | | | Year to Date | | |
|--|------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 7-2023 | Thru 7-2024 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 3 | — |
| Pending Sales | 0 | 0 | 0.0% | 1 | 3 | + 200.0% |
| Closed Sales | 0 | 1 | — | 1 | 3 | + 200.0% |
| Days on Market Until Sale | — | 7 | — | 112 | 5 | - 95.5% |
| Median Sales Price* | — | \$407,500 | — | \$270,000 | \$407,500 | + 50.9% |
| Average Sales Price* | — | \$407,500 | — | \$270,000 | \$389,333 | + 44.2% |
| Percent of Original List Price Received* | — | 99.4% | — | 77.2% | 99.1% | + 28.4% |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.