

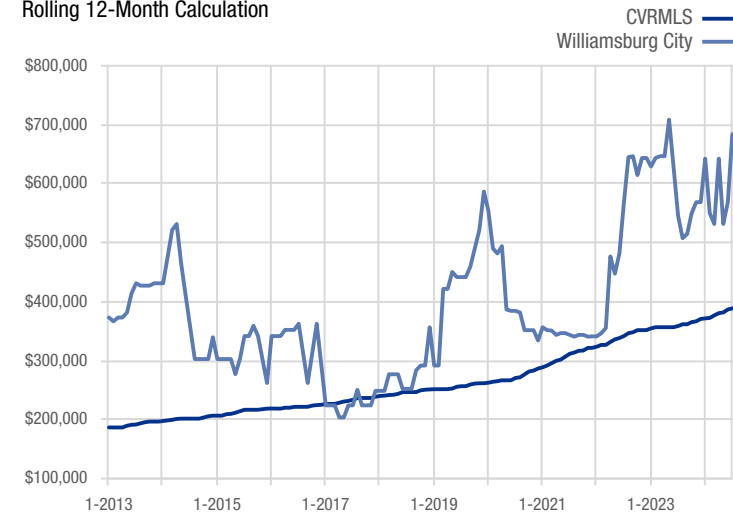
Williamsburg City

Single Family	July			Year to Date		
Key Metrics	2023	2024	% Change	Thru 7-2023	Thru 7-2024	% Change
New Listings	5	0	- 100.0%	28	15	- 46.4%
Pending Sales	3	0	- 100.0%	21	13	- 38.1%
Closed Sales	6	2	- 66.7%	20	12	- 40.0%
Days on Market Until Sale	15	17	+ 13.3%	28	13	- 53.6%
Median Sales Price*	\$524,001	\$603,750	+ 15.2%	\$524,001	\$603,750	+ 15.2%
Average Sales Price*	\$634,667	\$603,750	- 4.9%	\$663,500	\$666,038	+ 0.4%
Percent of Original List Price Received*	99.7%	98.8%	- 0.9%	97.3%	97.9%	+ 0.6%
Inventory of Homes for Sale	6	0	- 100.0%	—	—	—
Months Supply of Inventory	2.2	—	—	—	—	—

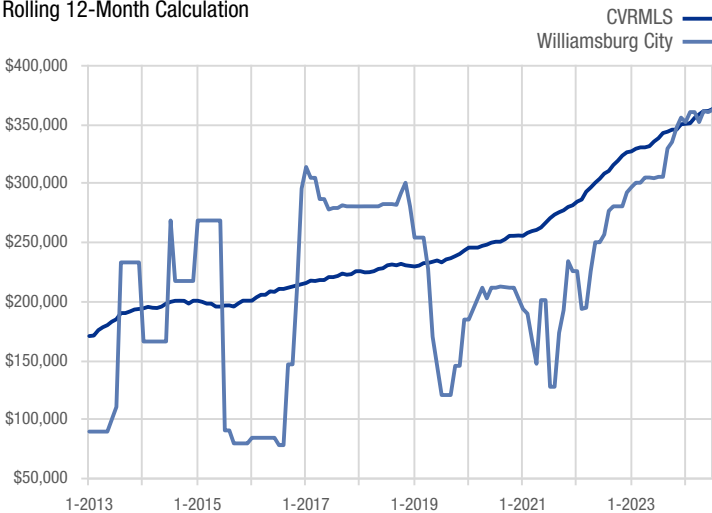
Condo/Town	July			Year to Date		
Key Metrics	2023	2024	% Change	Thru 7-2023	Thru 7-2024	% Change
New Listings	2	2	0.0%	29	10	- 65.5%
Pending Sales	2	1	- 50.0%	19	8	- 57.9%
Closed Sales	4	0	- 100.0%	15	7	- 53.3%
Days on Market Until Sale	11	—	—	13	35	+ 169.2%
Median Sales Price*	\$326,588	—	—	\$329,000	\$369,000	+ 12.2%
Average Sales Price*	\$329,919	—	—	\$339,620	\$348,006	+ 2.5%
Percent of Original List Price Received*	100.9%	—	—	100.9%	99.0%	- 1.9%
Inventory of Homes for Sale	7	2	- 71.4%	—	—	—
Months Supply of Inventory	2.3	1.1	- 52.2%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family  
Rolling 12-Month Calculation



Median Sales Price - Condo/Town  
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.