

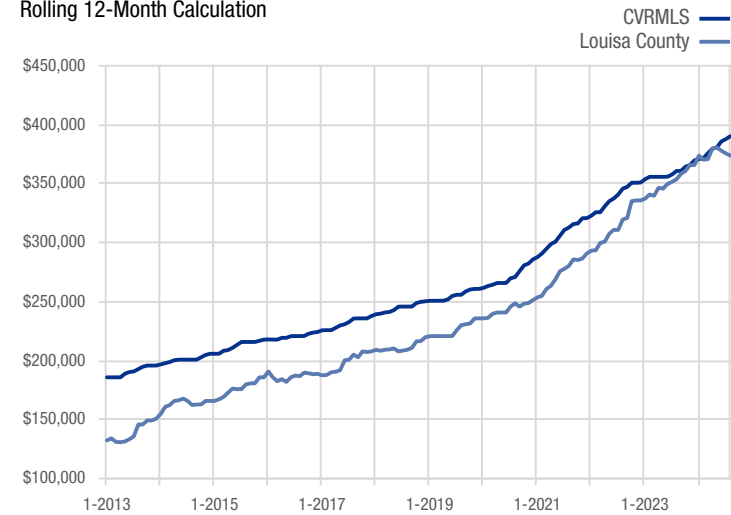
Louisa County

Single Family	August			Year to Date		
Key Metrics	2023	2024	% Change	Thru 8-2023	Thru 8-2024	% Change
New Listings	56	37	- 33.9%	286	304	+ 6.3%
Pending Sales	28	29	+ 3.6%	207	253	+ 22.2%
Closed Sales	29	35	+ 20.7%	187	233	+ 24.6%
Days on Market Until Sale	42	33	- 21.4%	41	45	+ 9.8%
Median Sales Price*	\$383,760	\$369,700	- 3.7%	\$360,000	\$370,000	+ 2.8%
Average Sales Price*	\$443,291	\$400,244	- 9.7%	\$425,984	\$440,167	+ 3.3%
Percent of Original List Price Received*	98.7%	99.7%	+ 1.0%	98.6%	97.3%	- 1.3%
Inventory of Homes for Sale	96	64	- 33.3%	—	—	—
Months Supply of Inventory	4.1	2.2	- 46.3%	—	—	—

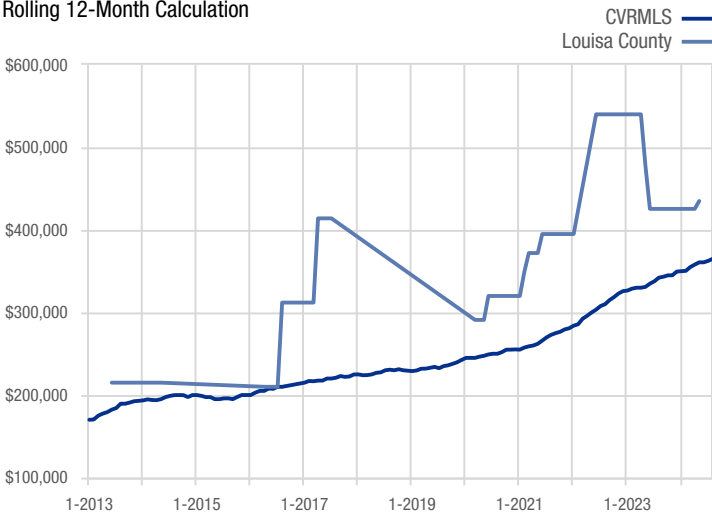
Condo/Town	August			Year to Date		
Key Metrics	2023	2024	% Change	Thru 8-2023	Thru 8-2024	% Change
New Listings	0	0	0.0%	2	2	0.0%
Pending Sales	0	1	—	2	2	0.0%
Closed Sales	0	0	0.0%	2	0	- 100.0%
Days on Market Until Sale	—	—	—	21	—	—
Median Sales Price*	—	—	—	\$425,490	—	—
Average Sales Price*	—	—	—	\$425,490	—	—
Percent of Original List Price Received*	—	—	—	97.9%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.