

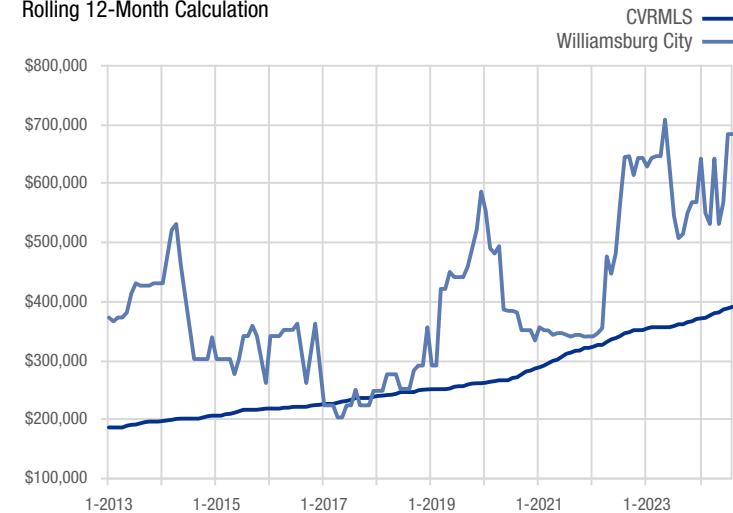
Williamsburg City

| Single Family | August | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 8-2023 | Thru 8-2024 | % Change |
| New Listings | 1 | 0 | - 100.0% | 29 | 15 | - 48.3% |
| Pending Sales | 1 | 0 | - 100.0% | 22 | 13 | - 40.9% |
| Closed Sales | 1 | 1 | 0.0% | 21 | 13 | - 38.1% |
| Days on Market Until Sale | 13 | 4 | - 69.2% | 27 | 13 | - 51.9% |
| Median Sales Price* | \$312,500 | \$563,500 | + 80.3% | \$481,001 | \$563,500 | + 17.2% |
| Average Sales Price* | \$312,500 | \$563,500 | + 80.3% | \$646,786 | \$658,150 | + 1.8% |
| Percent of Original List Price Received* | 104.2% | 105.3% | + 1.1% | 97.7% | 98.5% | + 0.8% |
| Inventory of Homes for Sale | 5 | 0 | - 100.0% | — | — | — |
| Months Supply of Inventory | 1.9 | — | — | — | — | — |

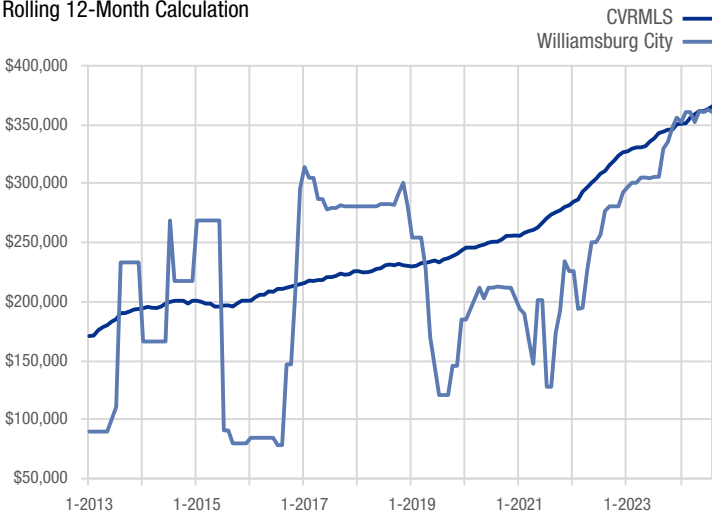
| Condo/Town | August | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 8-2023 | Thru 8-2024 | % Change |
| New Listings | 1 | 4 | + 300.0% | 30 | 14 | - 53.3% |
| Pending Sales | 3 | 4 | + 33.3% | 22 | 12 | - 45.5% |
| Closed Sales | 6 | 2 | - 66.7% | 21 | 9 | - 57.1% |
| Days on Market Until Sale | 42 | 7 | - 83.3% | 21 | 29 | + 38.1% |
| Median Sales Price* | \$334,780 | \$250,000 | - 25.3% | \$329,000 | \$316,000 | - 4.0% |
| Average Sales Price* | \$333,287 | \$250,000 | - 25.0% | \$337,811 | \$326,227 | - 3.4% |
| Percent of Original List Price Received* | 99.5% | 97.6% | - 1.9% | 100.5% | 98.7% | - 1.8% |
| Inventory of Homes for Sale | 4 | 2 | - 50.0% | — | — | — |
| Months Supply of Inventory | 1.3 | 1.0 | - 23.1% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.