Local Market Update – September 2024A Research Tool Provided by Central Virginia Regional MLS.

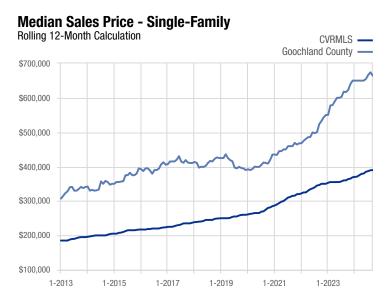


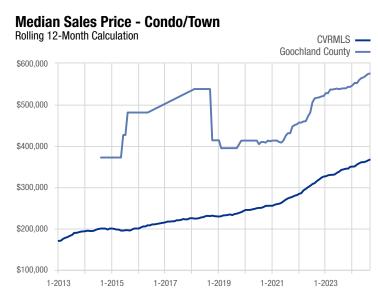
Goochland County

Single Family	September			Year to Date			
Key Metrics	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change	
New Listings	43	47	+ 9.3%	386	422	+ 9.3%	
Pending Sales	29	33	+ 13.8%	265	290	+ 9.4%	
Closed Sales	22	32	+ 45.5%	276	258	- 6.5%	
Days on Market Until Sale	18	36	+ 100.0%	31	31	0.0%	
Median Sales Price*	\$673,358	\$638,679	- 5.2%	\$634,925	\$664,100	+ 4.6%	
Average Sales Price*	\$763,476	\$756,699	- 0.9%	\$678,815	\$775,651	+ 14.3%	
Percent of Original List Price Received*	102.0%	101.1%	- 0.9%	103.0%	102.2%	- 0.8%	
Inventory of Homes for Sale	95	91	- 4.2%		_	_	
Months Supply of Inventory	3.4	3.0	- 11.8%		_	_	

Condo/Town	September			Year to Date			
Key Metrics	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change	
New Listings	8	9	+ 12.5%	40	52	+ 30.0%	
Pending Sales	10	4	- 60.0%	39	44	+ 12.8%	
Closed Sales	5	6	+ 20.0%	31	44	+ 41.9%	
Days on Market Until Sale	52	55	+ 5.8%	57	35	- 38.6%	
Median Sales Price*	\$550,385	\$581,275	+ 5.6%	\$541,420	\$579,638	+ 7.1%	
Average Sales Price*	\$554,502	\$588,547	+ 6.1%	\$542,080	\$582,590	+ 7.5%	
Percent of Original List Price Received*	105.6%	104.8%	- 0.8%	104.0%	105.7%	+ 1.6%	
Inventory of Homes for Sale	6	9	+ 50.0%		_	_	
Months Supply of Inventory	1.6	2.1	+ 31.3%		_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.