

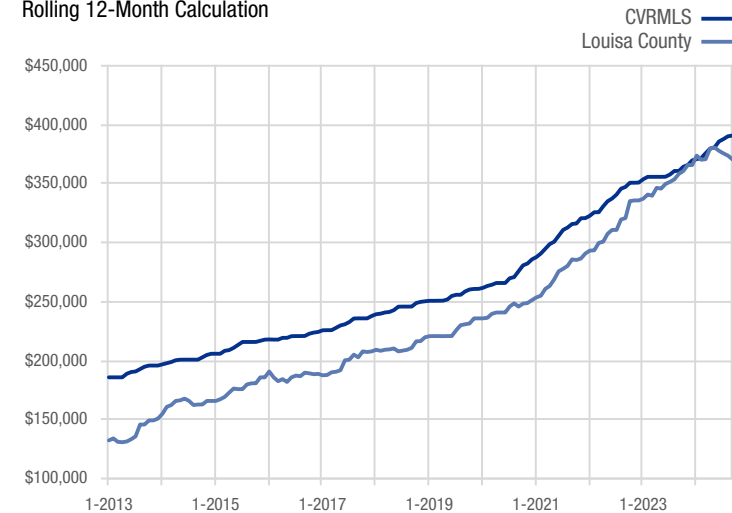
Louisa County

Single Family	September			Year to Date		
Key Metrics	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	42	35	- 16.7%	328	340	+ 3.7%
Pending Sales	32	26	- 18.8%	239	269	+ 12.6%
Closed Sales	26	26	0.0%	213	259	+ 21.6%
Days on Market Until Sale	34	28	- 17.6%	40	43	+ 7.5%
Median Sales Price*	\$404,315	\$359,950	- 11.0%	\$365,000	\$369,950	+ 1.4%
Average Sales Price*	\$443,706	\$458,375	+ 3.3%	\$428,147	\$442,002	+ 3.2%
Percent of Original List Price Received*	99.0%	100.5%	+ 1.5%	98.6%	97.6%	- 1.0%
Inventory of Homes for Sale	79	71	- 10.1%	—	—	—
Months Supply of Inventory	3.3	2.5	- 24.2%	—	—	—

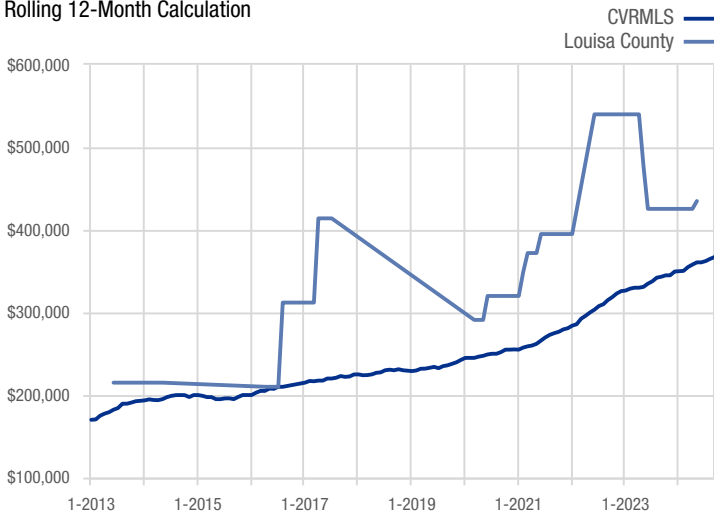
Condo/Town	September			Year to Date		
Key Metrics	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	0	0	0.0%	2	2	0.0%
Pending Sales	0	0	0.0%	2	2	0.0%
Closed Sales	0	0	0.0%	2	0	- 100.0%
Days on Market Until Sale	—	—	—	21	—	—
Median Sales Price*	—	—	—	\$425,490	—	—
Average Sales Price*	—	—	—	\$425,490	—	—
Percent of Original List Price Received*	—	—	—	97.9%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.