

Williamsburg City

Single Family	September			Year to Date		
Key Metrics	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	1	3	+ 200.0%	30	18	- 40.0%
Pending Sales	3	2	- 33.3%	25	15	- 40.0%
Closed Sales	3	0	- 100.0%	24	13	- 45.8%
Days on Market Until Sale	17	—	—	26	13	- 50.0%
Median Sales Price*	\$714,900	—	—	\$527,000	\$563,500	+ 6.9%
Average Sales Price*	\$666,967	—	—	\$649,308	\$658,150	+ 1.4%
Percent of Original List Price Received*	99.1%	—	—	97.8%	98.5%	+ 0.7%
Inventory of Homes for Sale	3	1	- 66.7%	—	—	—
Months Supply of Inventory	1.1	0.4	- 63.6%	—	—	—

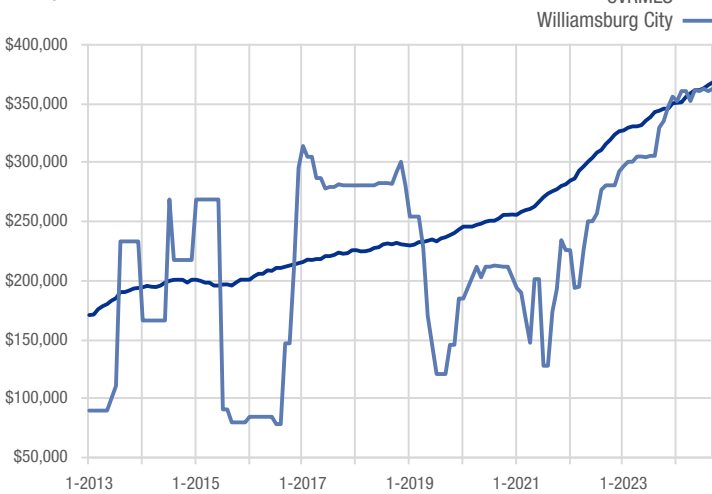
Condo/Town	September			Year to Date		
Key Metrics	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	7	0	- 100.0%	37	14	- 62.2%
Pending Sales	3	2	- 33.3%	25	13	- 48.0%
Closed Sales	4	4	0.0%	25	13	- 48.0%
Days on Market Until Sale	48	10	- 79.2%	26	23	- 11.5%
Median Sales Price*	\$351,018	\$362,500	+ 3.3%	\$342,725	\$325,000	- 5.2%
Average Sales Price*	\$352,323	\$356,250	+ 1.1%	\$340,133	\$335,465	- 1.4%
Percent of Original List Price Received*	104.4%	96.5%	- 7.6%	101.1%	98.0%	- 3.1%
Inventory of Homes for Sale	7	1	- 85.7%	—	—	—
Months Supply of Inventory	2.3	0.6	- 73.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family



Median Sales Price - Condo/Town



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.