

MLS Area 22

22-Henrico

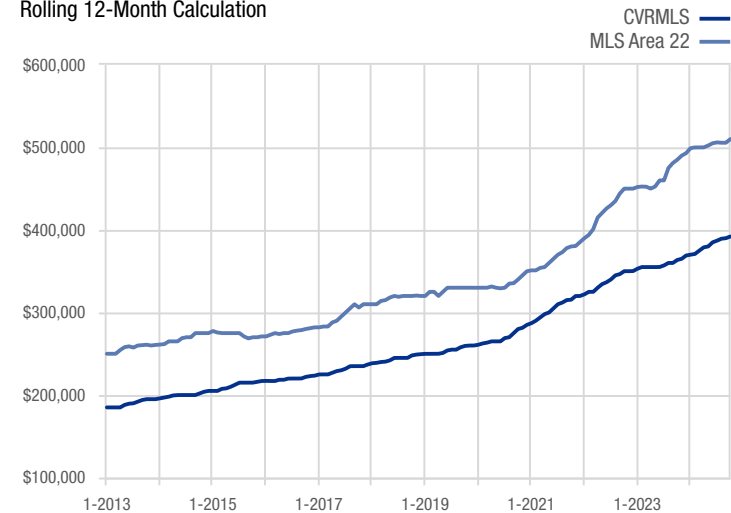
| Single Family                            | October   |           |          | Year to Date |              |          |
|--|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics                              | 2023      | 2024      | % Change | Thru 10-2023 | Thru 10-2024 | % Change |
| New Listings                             | 79        | 88        | + 11.4%  | 772          | 871          | + 12.8%  |
| Pending Sales                            | 74        | 83        | + 12.2%  | 684          | 737          | + 7.7%   |
| Closed Sales                             | 59        | 71        | + 20.3%  | 660          | 689          | + 4.4%   |
| Days on Market Until Sale                | 10        | 15        | + 50.0%  | 11           | 13           | + 18.2%  |
| Median Sales Price*                      | \$485,000 | \$525,000 | + 8.2%   | \$496,375    | \$520,000    | + 4.8%   |
| Average Sales Price*                     | \$583,319 | \$644,158 | + 10.4%  | \$593,220    | \$622,712    | + 5.0%   |
| Percent of Original List Price Received* | 104.2%    | 102.5%    | - 1.6%   | 104.4%       | 103.3%       | - 1.1%   |
| Inventory of Homes for Sale              | 69        | 83        | + 20.3%  | —            | —            | —        |
| Months Supply of Inventory               | 1.1       | 1.2       | + 9.1%   | —            | —            | —        |

| Condo/Town                               | October   |           |          | Year to Date |              |          |
|--|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics                              | 2023      | 2024      | % Change | Thru 10-2023 | Thru 10-2024 | % Change |
| New Listings                             | 44        | 62        | + 40.9%  | 408          | 472          | + 15.7%  |
| Pending Sales                            | 30        | 27        | - 10.0%  | 354          | 365          | + 3.1%   |
| Closed Sales                             | 30        | 28        | - 6.7%   | 347          | 353          | + 1.7%   |
| Days on Market Until Sale                | 14        | 26        | + 85.7%  | 21           | 31           | + 47.6%  |
| Median Sales Price*                      | \$394,945 | \$387,500 | - 1.9%   | \$380,000    | \$415,000    | + 9.2%   |
| Average Sales Price*                     | \$477,400 | \$407,811 | - 14.6%  | \$422,526    | \$444,358    | + 5.2%   |
| Percent of Original List Price Received* | 102.1%    | 98.4%     | - 3.6%   | 101.7%       | 100.6%       | - 1.1%   |
| Inventory of Homes for Sale              | 60        | 90        | + 50.0%  | —            | —            | —        |
| Months Supply of Inventory               | 1.8       | 2.6       | + 44.4%  | —            | —            | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.